



All India Shippers Council

in association with



*National Conference on*  
**Ports & Shipping**

**"Transforming Indian Ports into World Class Facilities"**

**25 August 2011 - Mumbai**



# National Conference on Ports & Shipping

"Transforming Indian Ports into World Class Facilities"

25 August 2011 - Intercontinental The Lalit, Sahar Airport Road, Mumbai

## An Overview



Over the years, maritime transport has emerged as a critical contributor to the country's competitive position in global trade. Given the natural advantage of a lengthy coastline of more than 7500 km, it is imperative that India uses sea transport for the vast majority of its trade; both out-bound and in-bound.

The maritime transport sector's contribution to the country's GDP has been rising over the past few years, mainly due to growth in economic activity. The increasing trend of western countries outsourcing their manufacturing functions to low-cost countries, and the likely prospect of India emerging as a manufacturing outsourcing hub, are expected to contribute to the growth of the country's Maritime Sector.



To encourage private investment in the port sector, Ministry of Shipping has opened up areas for the private sector, is giving private sector 100% income tax exemption for a period of 10 years and is offering concessions like 100% FDI for port development projects. Between 2008 and 2010, private players have invested approximately Rupees 174 billion in major ports, including operational, under-implementation/ construction and awarded projects. The recent business plans of individual ports and frenetic capacity additions in non-major ports indicate that Indian ports are expected to continue witnessing huge investments from private players.

## Glimpses of Summit 2010

National Conference on Ports & Shipping was held on August 26, 2010 at Mumbai. The Summit was well acknowledged and had attracted over 200 delegates from maritime sector across the globe. With more than 24 industry experts, it was by far the most stimulating platform for the domestic as well as the international players to share and better understand the emerging challenges & opportunities in the maritime sector.





## About Ports & Shipping Conference

Indian ports & shipping sector will witness immense opportunities for private sector participation in the coming years. Government has already planned huge investments to meet the growing port infrastructure needs, and a large number of port infrastructure projects are coming up across the country. In view of the significance of the sector and for highlighting the investment opportunities in Ports & Shipping Industry, Federation of Indian Chambers of Commerce & Industry (FICCI) and All India Shippers Council (AISC) are jointly organising the National Conference on Ports & Shipping in association with ASAPP Media Information Group on 25 August 2011 at Hotel Intercontinental - The Lalit, Sahar Airport Road, Mumbai.

The conference will discuss emerging challenges & opportunities in the ports & shipping sector to provide the industry players a comprehensive update. The Conference will highlight the impact of procedural bottlenecks & other stumbling blocks in port infrastructure development, and discuss strategic options to overcome these critical problems. The Conference aims to cover issues relating to the new Indian Ports Act, Port Regulatory Authority, Captive Port Policy, Dredging Policy, Corporatisation of Indian Ports, accelerating private investments in port sector and measures to transform Indian ports into major transshipment hubs.

## Focal Objectives

- ❖ To enhance policy & legal framework for Ports & Shipping Industry
- ❖ To explore new potential areas in order to provide financial assistance to the port infrastructure players
- ❖ To discuss and find a way out for the sluggish implementation of port infrastructure projects.
- ❖ To encourage Public Private Partnership (PPP) in the process of developing world class ports
- ❖ To share and assess experiences in the PPP projects to shape future growth





## Target Audience

- ❖ Policy Makers
- ❖ Government & Public Sector Undertakings/ Intergovernmental Agencies
- ❖ Port & Terminal Operators (Port Trusts, Private Port & Terminal Operators etc.)
- ❖ Port Infrastructure Developers
- ❖ Shipping Lines
- ❖ Logistics/Supply Chain Companies
- ❖ Storage and Warehousing Providers
- ❖ Supply Chain Professionals
- ❖ Logistics and Distribution Experts
- ❖ Shippers (Exporters & Importers)
- ❖ Private Investors (Domestic/International)
- ❖ Transport Sector Companies
- ❖ Construction Companies
- ❖ Consultancy Organizations
- ❖ Marine, Electrical & Mechanical Engineering Companies
- ❖ Financial Institutions, Investment & Merchant Bankers
- ❖ IT Solutions Providers
- ❖ Allied Industries
- ❖ Academic & Research Bodies
- ❖ Trade Publication/Media

## Delegate Fee

For 1 or 2 delegate/s	Rs 10,000/- + 10.30% Service Tax (Per Person)
For 3 or 4 delegates	Rs 9,000/- + 10.30% Service Tax (Per Person) - at a discount of 10%
For 5 or 7 delegates	Rs 8,500/- + 10.30% Service Tax (Per Person) - at a discount of 15%
For 8 or more delegates	Ms. Saba Fulkar
Note: Special fee	Rs 5,000/- + 10.30% Service Tax (Per Person) from Government Bodies, PSUs, Research & Academic Institutes

Also avail **10% early bird discount by registering before 31 July, 2011.**

## Important Contacts

### Conference enquiry

Abdul Salam                      Email: [infra@ficci.com](mailto:infra@ficci.com)                      Tel: 011 23765082, 23325368

### Delegate registrations

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### Sponsorship opportunities

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## **Federation of Indian Chambers of Commerce & Industry (FICCI)**

Established in 1927, FICCI is the largest and oldest apex business organisation in India. Its history is closely interwoven with India's struggle for independence and its subsequent emergence as one of the most rapidly growing economies globally. FICCI plays a leading role in policy debates that are at the forefront of social, economic and political change. Through its 400 professionals, FICCI is active in 39 sectors of the economy. FICCI's stand on policy issues is sought out by think tanks, governments and academia. Its publications are widely read for their in-depth research and policy prescriptions. FICCI has joint business councils with 79 countries around the world.

A non-government, not-for-profit organisation, FICCI is the voice of India's business and industry. FICCI has direct membership from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 83,000 companies from regional chambers of commerce.



All India Shippers Council

## **All India Shippers Council**

All India Shippers Council (AISC) was set up in 1967. The AISC speaks for Indian shippers, both exporters and importers, at national and international forum. It is represented on a large number of Government bodies. It enjoys consultative status and its representatives are included in committees and working groups constituted by Government and other important organizations from time to time. AISC's international links include liaison with United Nations organizations like UNCTAD and ESCAP, the World Assembly of Shippers Councils etc. It also interacts frequently with counterpart shipper's associations. In the Asian Region, AISC is a founder member of the Association of Shippers Council of Bangladesh, India, Pakistan and Sri Lanka (ASCOBIPS). It also closely co-operates with the Federation of ASEAN Shippers Councils. AISC is also a member of Asian Shippers Council.



## **ASAPP Media Information Group**

ASAPP Media Information Group is a global information network in infrastructure construction and realty sector. We foster the growing network of those having interest in infrastructure, construction, reality sector and encourage the exchange of scientific, technical, commercial experts advice and knowledge. Its commitment towards infrastructure sector is to provide a platform to all stakeholders like government agencies, policy makers, users technology developers and service providers of infrastructure, construction and reality sector community to discuss, deliberate, exchange, share knowledge and experiences in this filed and collaborate for the benefit of all.

**Knowledge Partner**

# **Deloitte.**

Deloitte refers to Deloitte Touche Tohmatsu India Private Limited



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Acknowledgement of the sponsorship at the conference opening & vote of thanks and in all Pre and Post Conference communications	✓	✓	✓	✓	✓	✓
Display of standees/ rollup banner at the conference venue	✓	✓	✓	✓	×	×
Opportunity to make presentation at one of the sessions	✓	✓	✓	×	✓	×
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Company Logo to be displayed on conference badges	✓	×	×	×	×	×
Branding opportunity at lunch area	×	×	×	✓	×	×
Opportunity to screen corporate film at breaks and other opportune times	120 sec	90 sec	×	×	×	×
Free delegate invites to the conference	10	6	4	4	5	3

Sponsorship Category	Amount	
	(in Rs)	(U\$)
Platinum Sponsor	Rs. 12 Lacs	\$ 30000
Diamond Sponsor	Rs. 7 Lacs	\$ 17500
Gold Sponsor	Rs. 5 Lacs	\$ 12500
Lunch Sponsor	Rs. 4 Lacs	\$ 10000
Session Sponsor	Rs. 4 Lacs	\$ 10000
Silver Sponsor	Rs. 3 Lacs	\$ 7500

\* Service Tax Extra

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