

# Combating counterfeit through global best practices & standards





890 indicates  
India as country  
of origin

- GS1 India is a not-for-profit standards body promoted by the Ministry of Commerce, Govt. of India and Indian Industry
- Board members include representatives from:
  - Ministry of Commerce
  - BIS
  - FICCI
  - ASSOCHAM
  - FIEO
  - Spices Board
  - CII
  - IMC
  - IIP
  - APEDA
- Affiliated to **GS1**, based in Brussels, Belgium
- Example of true **Govt-Industry collaboration**

Representations  
from  
all industries



**6 billion barcodes are read every day, all over the world**

Universally recognized barcode found on virtually every consumer product in the world





World Health Organization



WORLD CUSTOMS ORGANIZATION  
ORGANISATION MONDIALE DES DOUANES





India

## Use of GS1 stds in food safety

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
U.S. FOOD AND DRUG ADMINISTRATION  
CENTER FOR FOOD SAFETY AND APPLIED NUTRITION  
Product Tracing Systems for Fresh Produce

Date: October 16, 2008

I mentioned the GS1 standards. These were chosen because they're pretty much universally accepted. They're used in 145 countries, 2 million companies, 25 industries. These are the UPC codes you see on everything. They're the reason you could find the peanut butter. So it makes sense. It's a system that's already in use. It's a system that is accepted.

### •CEN/TC

Date: 2002-10

- Traceability of fishery products — Specification of the information to be recorded in captured fish distribution chains.
- The method of identifying the units of goods traded is based on the **EAN.UCC(GS1) system** that is already in use throughout the world. The information is keyed to unique IDs given to the individual trade units (e.g. boxes of fish or cases of products) but the scheme also accommodates trade in logistic units made up of numbers of trade units (e.g. pallets of boxes or cases). Businesses that create logistic units have to label them with a logistic unit ID and also record the IDs of the component trade units.



India



United States Department of Agriculture  
Food Safety and Inspection Service



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## News & Events

### News Releases

**Pennsylvania Firm Recalls Frozen Chicken Products For Possible Salmonella Contamination**

News & Events

- News Releases**
- FSIS Recalls

Congressional and Public Affairs  
(202) 720-9113  
Roger Sockman

Recall Release

**CLASS I RECALL**

FSIS-RC-004-2009

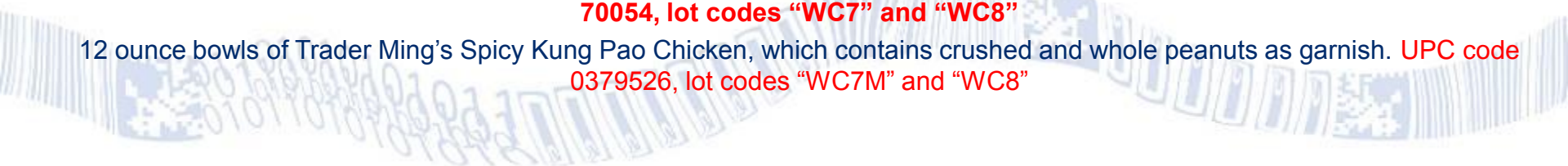
**HEALTH RISK: HIGH**

**WASHINGTON, Feb. 4, 2009** – The Hain Celestial Group Inc, a West Chester, Penn. firm, is recalling approximately 983,700 pounds of frozen chicken entrees in commerce because they contain peanut products recalled by the Peanut Corporation of America, which is the focus of a U.S. Food and Drug Administration (FDA) investigation, the U.S. Department of Agriculture’s Food Safety and Inspection Service (FSIS) announced today.

**The following products are subject to recall:**

10 ounce cartons of Ethnic Gourmet Chicken Pad Thai, which contains peanut sauce and peanuts as garnish. **UPC code # 18687-70054, lot codes “WC7” and “WC8”**

12 ounce bowls of Trader Ming’s Spicy Kung Pao Chicken, which contains crushed and whole peanuts as garnish. **UPC code 0379526, lot codes “WC7M” and “WC8”**



## GS1's engagement with ISO

### **ISO/TC240 – Product recall**

Main work item - “Consumer product recall – Guidelines”. References GS1 standards.

### **ISO/TC247 - Fraud countermeasures and controls**

Work item - “Anti-counterfeiting track and trace method using unique identifier numbering”. References GS1 stds.





## **ISO/TC 234 N026**

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2008-06-09

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## **2. Canadian Food Traceability Data Standard (CFTDS)**

### **Development of a National Traceability Standard**

In July 2003, a number of industry associations came together as a result of the mounting regulatory and market pressures in Canada and internationally for food traceability. Their objective was to develop a program to identify the minimum industry requirements for a national all-product, whole-chain food traceability (tracking and tracing) standard based on the globally recognized GS1 (formerly EAN.UCC) system. (The GS1 System standardizes various supply chain solutions for more efficient business among trading partners.)

*The name for this initiative is Can-Trace.*



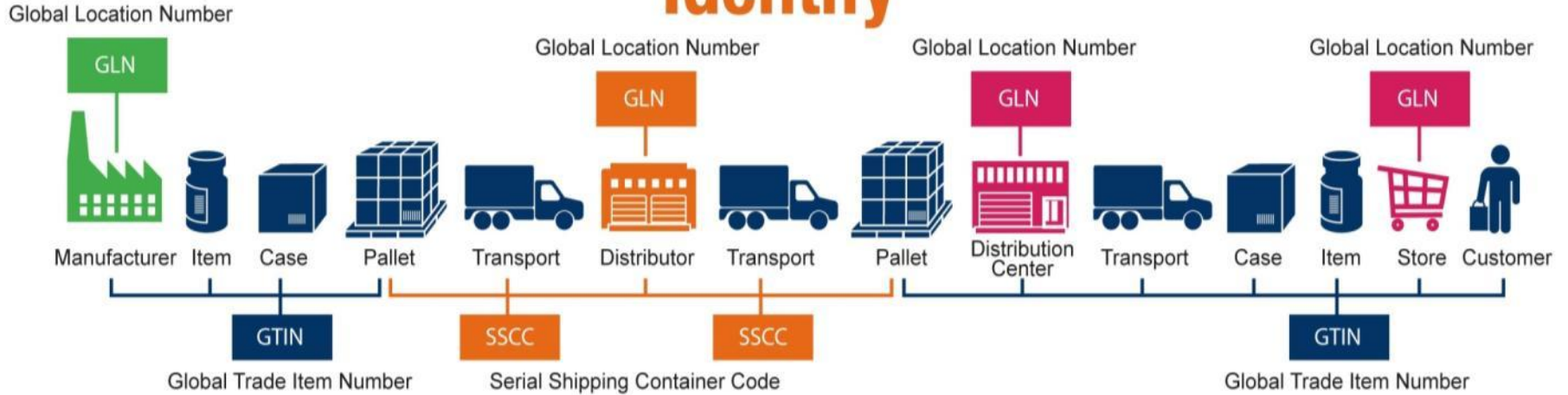
## GS1 involvement with multilateral organisations

- Working with OECD on consumer product safety thru proposed OECD global portal on product recalls.
- Working with APEC/ABAC on supply chain visibility and food safety
- Working with Asean workgroup on Consumer Protection (ACCP) for recalled/banned products planned thru rapid alert system and information exchange.
- MOU with WCO on cross-border trade facilitation and security. Pilot undertaken in 2009 which demonstrated successfully on use of GS1 stds in Customs processes for supplies inspection and clearance.



# GS1 stds usage in global supply chains

## Identify



## Capture

GS1 System Data Carriers  
Barcodes and EPC-enabled RFID tags



## Share

Electronic Commerce Information Flow

Master Data (GDSN) • Transactional Data (eCom) • Physical Event Data (EPCIS)







India

## PepsiCo Seeking More Use of Recall Exchange

Michael Garry

Jun. 7, 2012



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Advertisement

A Supermarket News Webinar

Trends in US  
Product Claims  
(2002-2011)

June 19, 2012  
2pm EDT / 11am PDT



**LAS VEGAS** — The number of suppliers now participating in the Rapid Recall Exchange — the Web-based recall notification network — has reached about 900, while the number of retailers is at about 100, said Jeff Brazell, senior manager, ebusiness capabilities, customer supply chain integration, PepsiCo, which is seeking more retail participation.

The number of retailers represents about 85% of grocery all-commodity-volume, noted Brazell, who discussed the RRE and PepsiCo's use of it Wednesday at a session here at the GS1 Connect Conference, sponsored by GS1 US, Lawrenceville, N.J. The participation of suppliers has increased by about 300 from one year ago, but the level of retail participation has remained about the same. "We're looking for more adoption of the Rapid Recall Exchange tool," said Brazell. "That's why I'm doing this speech."

Because PepsiCo can't reach all retailers in recall notifications with the RRE, the company uses it "in parallel" with press releases and letters and emails, he added. Last

# Original and counterfeit : difficult to differentiate



17 3 2005

# Anti-counterfeiting strategy

A multi-layered approach

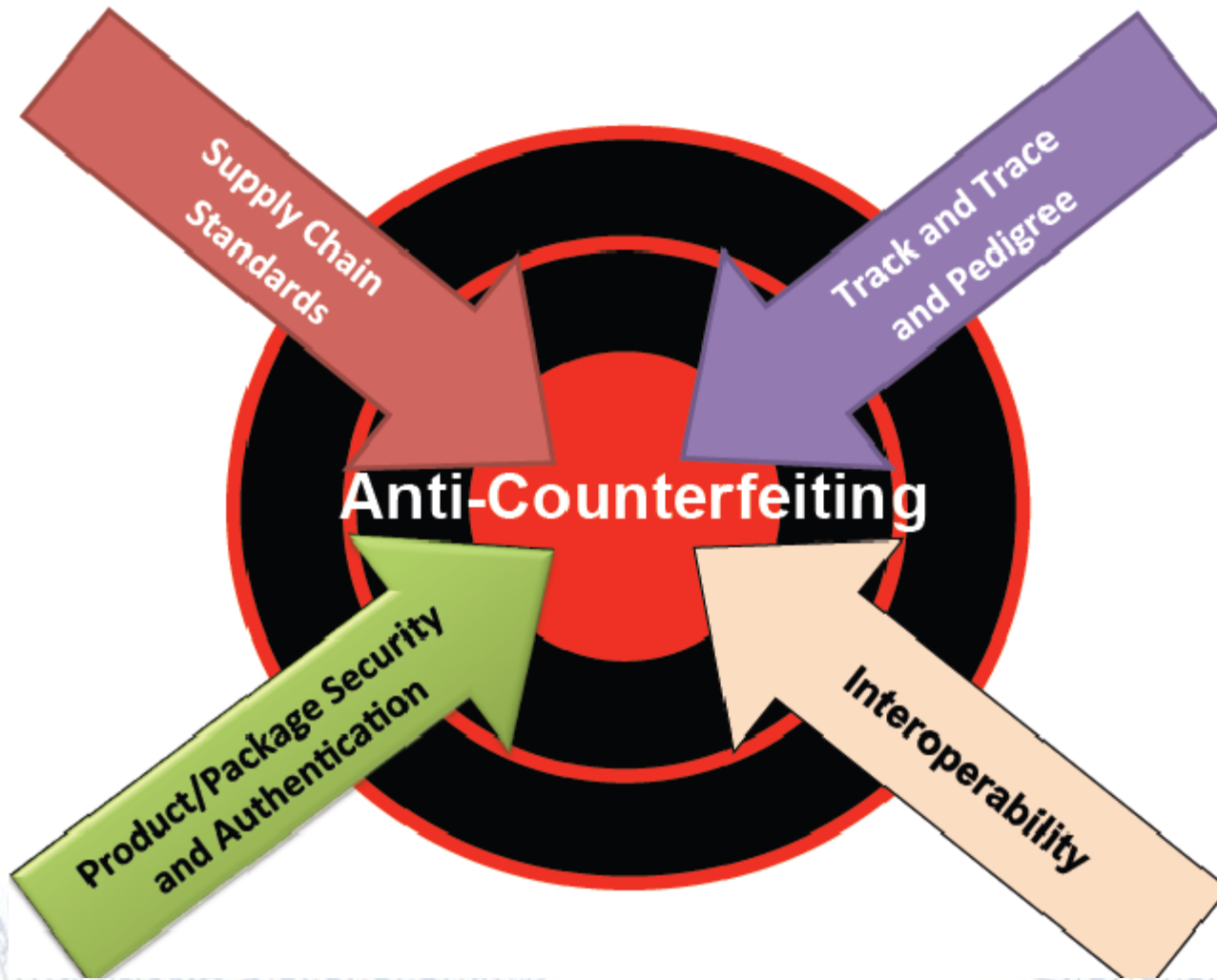
- Secure:
  - Product and packaging
  - Movement of products through the supply chain
  - Business transactions

*Maintaining universal and uniform electronic pedigree across all supply chain stakeholders*

- Ensure appropriate regulations and enforcement.
- Increase penalties
- Heighten vigilance and awareness
- Increase int'l collaboration

The introduction of a unique identification for products will enable **authentication and traceability systems which will make more difficult** for counterfeiters to intrude into legitimate supply chain

# Comprehensive Approach Is Needed



## Combating counterfeiting

### **Product Serialization**

- unique product serial numbering (SGTIN), valid serial numbers are reported by using EPCIS Remote Interface

### **Track & Trace**

- Detecting grey market activities and helping in product recalls thru on-demand track & trace and reporting capabilities (using EPCIS standards)

### **Content Management**

- Content management capabilities for content push to the mobile phone application for product information,

### **Product Authentication**

- Combat counterfeits using a global, cross-sectional database for product information

GS1 stds facilitate efficient collaboration thru improved communication between the brand owner and all the actors of the fight:

- Public enforcing bodies (custom officers)
- Private enforcing bodies
- Commercial partners
- Customers

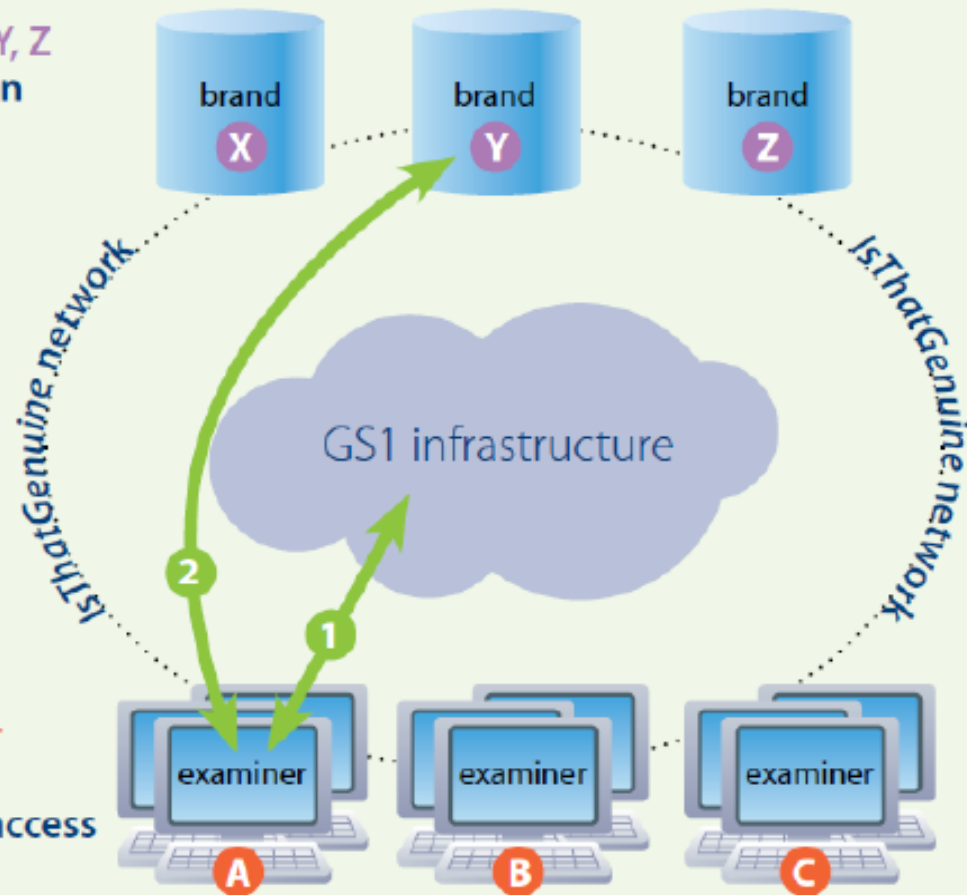




## How does it work?

- 1 ► The examiner logs onto the **IsThatGenuine** network, and scans the inspected product's barcode.
  - A first check of the GS1 barcode validity is effected.
- 2 ► The examiner then obtains the brand owner's contact details and gains access to the brand's anti-counterfeiting service.
  - If he/she is authorized by the brand, he/she then has access to the checking method to be used.

Brand X, Y, Z  
protection  
service



## Data matrix coding proposal derived from GS1 standards (EAN 128 syntax with Application Identifiers; Data matrix ECC200)

Manufacturer Product Code (GTIN or NTIN)	14 digits
Unique Serial Number (randomized)	up to 20 alpha-numeric characters
Expiry Date	6 digits (YYMMDD)
Batch Number	up to 20 alpha-numeric characters

**+ minimum requirements on quality of randomisation**

### Example:

**GTIN:** (01)09876543210982

**Batch:** (10)A1C2E3G4I5

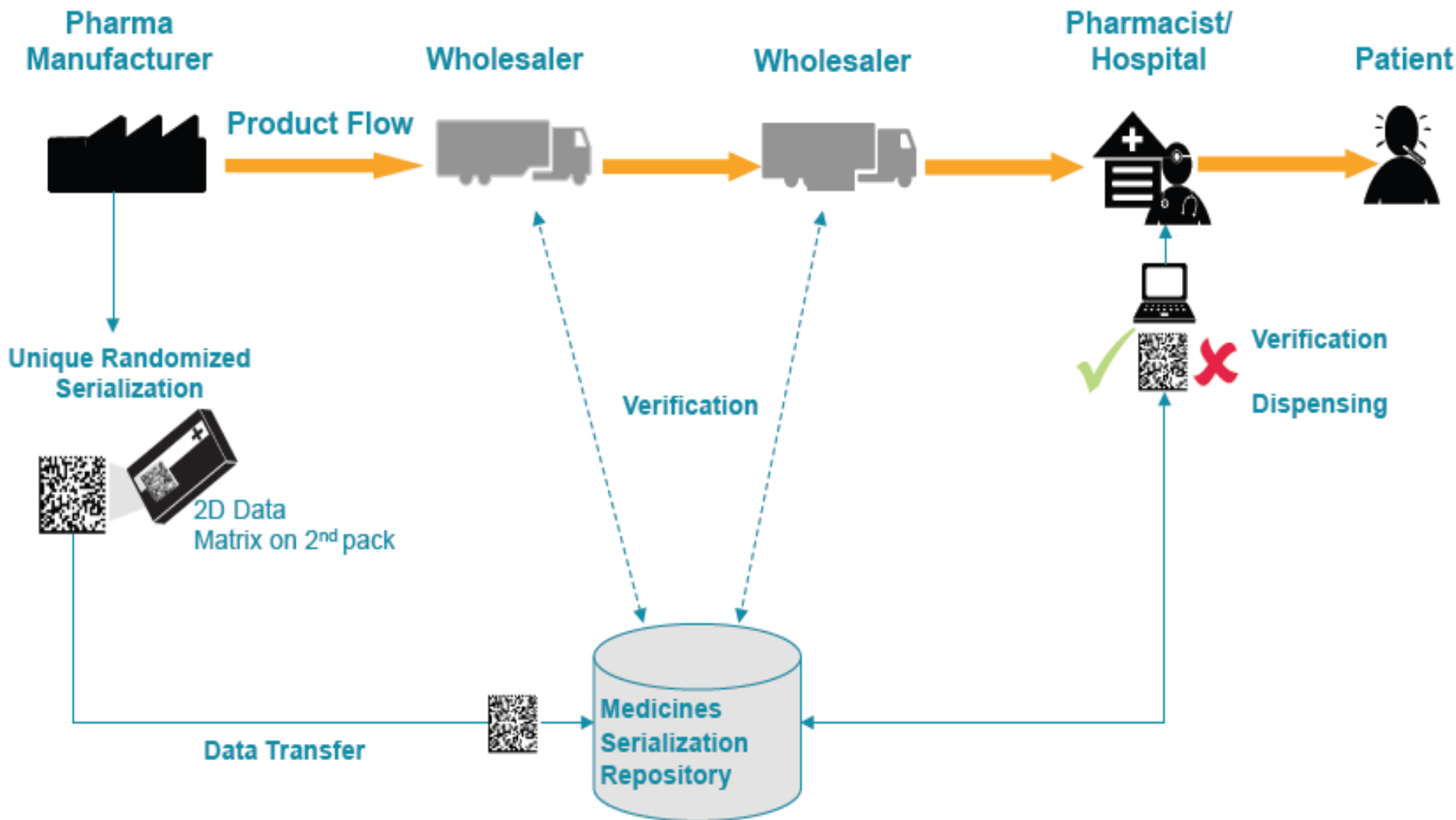
**Expiry:** (17)140531

**S/N:** (21)12345AZRQF1234567890



Specifications provided in EFPIA's "European Pack Coding Guidelines"

# Point-of-Dispense model sets out modalities for pack verification

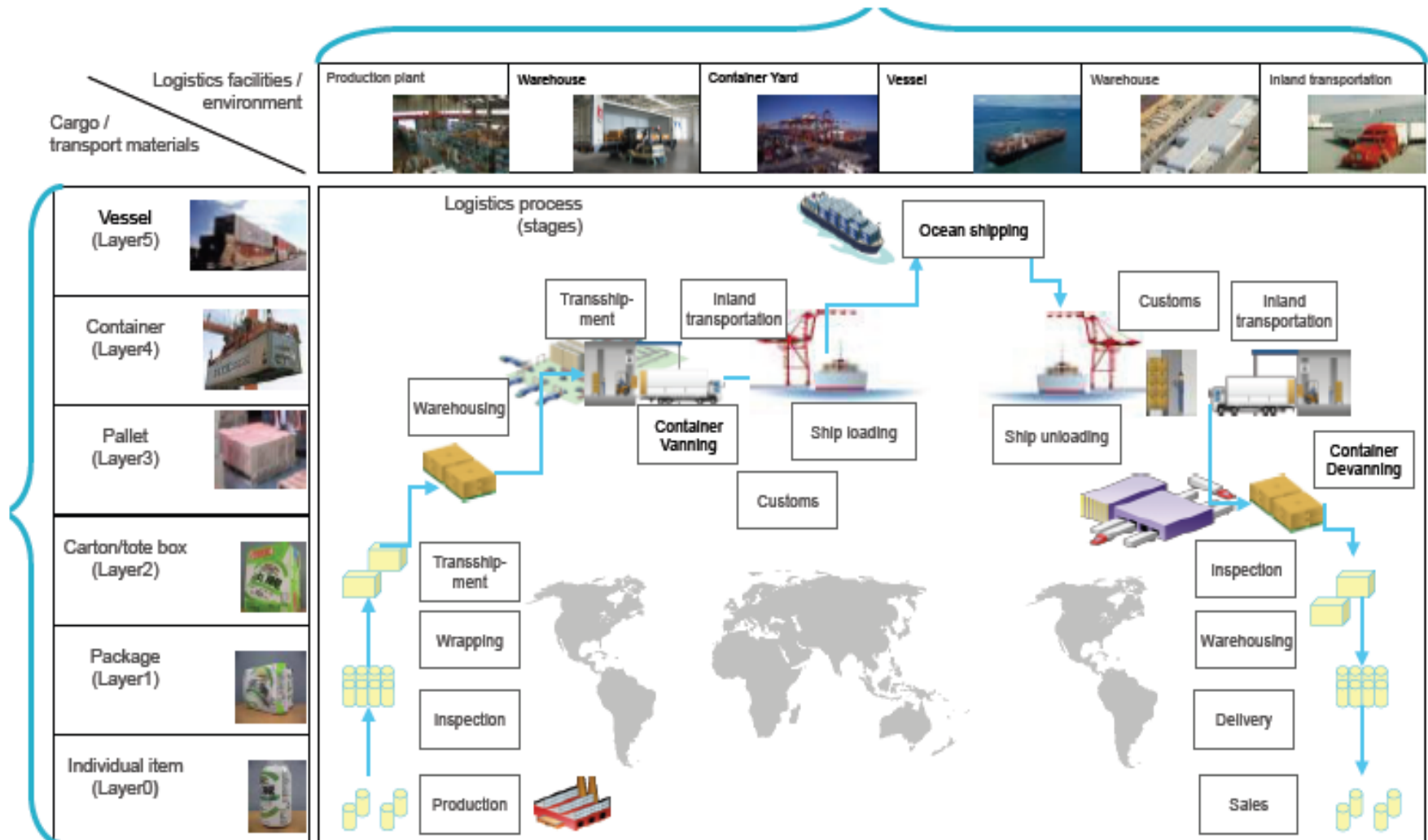


Support of key stakeholders for Point-of-Dispense verification in place

# Challenges of "seeing" the complex global supply chain today

Common standard for data sharing amongst supply chain stakeholders is required e.g. EPCIS

Standardized codification is needed for the granularity of the goods transported



# METI Research on the Value of Visibility



○ Establishment of a visibility platform to share cargo-movement information between entities involved in the supply chain will have the following effects.

## ■ Reduction in consolidated stocks

- lead-time to be reduced by **1.1 days** on average
- consolidated stocks to be reduced by **1.6 days' worth of stock** on average

## ■ Reduction in workload

- The number of inquiries and associated workload will be reduced by the establishment of a visibility platform:
  - exporting workloads to be reduced by **9%~30%**
  - importing workloads to be reduced by **10%~25%**
- Shippers and forwarders can expect a **30%~60%** reduction in the work that has not yet been automated.



# To this end, Asian countries are championing SCV.....

- Hong Kong : e-Logistics Supply Chain Visibility with EPCIS
- Japan : Supply chain visibility initiatives
- Malaysia: Malaysian Customs Security & Trade Facilitation System using E-Seals & EPCIS
- Taiwan : The Container Movement Security Project





# Global Wine Supply Chain Visibility

- First FREE wine port since 2008 duty exemption policy
- World's largest wine auction centre
- 2010 Import: USD 858 million, 37M liters
  - About 90% is red wine import
  - Local consumption 81%
  - China re-export 19%
  - Major wine import countries : France, Australia, Chile, US, |
- Increasing demand for premium / fine wine & quality guarantee
- Supply chain visibility varied from vineyards
- Pilot project with GS1 Italy to realize wine supply chain visibility from vineyards to stores with RFID tagging & EPCIS for data exchange.





# Global Wine Supply Chain Visibility Pilot

EPC Data Interchange / Event Query

Italy EPCIS

Hong Kong EPCIS

Order Fulfilled

Place the order

Event Upload

Event Upload

Event Upload

Event Upload

Event Upload

Event Upload



Vineyard warehouse



Finished Goods Distributor

Dispatch



European Port



Finished Goods Distributor

Hong Kong Port



HK wine cellar warehouse



Retail

## The Benefits : End-to-End Supply Chain Visibility From Source to Store

- ✓ 100% visibility of the inventory flow achieved (4 Pallets => 339 cases => 2,034 bottles tagged)
- ✓ AIDC via RFID enable 100% data accuracy and hence minimize human errors
- ✓ Real time and round the clock product flow & business events information along the value chain is available
- ✓ Better logistics arrangement can be made with information available at all times





## Objective of APEC Initiative – Enhancing Transport, Logistics & Digital Connectivity

- In 2009, APEC Ministers supported trade logistics reform through **enhanced supply chain connectivity**
- In 2010, a project on SCV was initiated to enhance transport, logistics & digital connectivity through using information and communication technologies network which can automatically and **in real time share information on the movement of freight** between logistics enterprises, ports, and shippers using internationally standardized RFID, freight management codes, etc.



**Asia-Pacific  
Economic Cooperation**



# Results and Way Forward



## Royal Malaysian Customs Department

- Time saving average of **47 minutes** per container with auto-clearance which is about **9 times** more efficient than manual process.
- **Solved hanging K8 forms** issues (incomplete and non-tally transactions)
- Higher security and better visibility within the supply chain which is inline with World Customs Organization (WCO) SAFE Framework of Standards (FOS)
- **Faster container movements** enable better trade facilitations that increase trade volume and improve economy in the country.
- Making Malaysia the leader in **logistic and trading hub** in the region.

### Going Forward. . .

- To commercialize by 1<sup>st</sup> half of 2012 and progressively extending to all 200 customs checkpoints and 600 bonded warehouses nationwide by 2013.
- To work collaboratively with regional customs in promoting security and fast clearance of containers based on sharing of cross border information through regional EPCIS platform



# Visibility

## *Tracking*

- Where are my objects?

## *Tracing*

- Where were my objects last Tuesday afternoon?

## *Pedigree*

- Which parties were involved?
- Where has my object been along the way?

## *Authentication*

- Are my objects likely genuine?





## Protecting Indian pharma industry against int'l counterfeits

- Around \$2.16 million worth of anti-malarial drugs bearing 'Made in India' labels were seized by the Nigerian authorities.
- The labels indicated that the drugs were manufactured in India, but later on it revealed that they had been exported from China.
- African markets alleged that Indian generic drugs to be spurious or counterfeit.

*To Protect pharma exports against int'l counterfeits, The Indian Directorate General of Foreign Trade (DGFT) in its battle against counterfeit drugs, issued a notification on Jan'11, making it mandatory for all pharmaceutical and even biological (like vaccines) companies to affix barcodes on their export products to track and trace their stock across the entire supply chain.*



# Summary

Global standards adoption helps to:

- ✓ Boosts business confidence & drive growth
- ✓ Reduce costs & drive supply chain efficiencies
- ✓ Enhances Traceability & Recall of unsafe products
- ✓ Enables Interoperability between all stakeholders
- ✓ Drives supply chain visibility & improved transparency
- ✓ Combat counterfeiting
- ✓ Anti-smuggling



# Thank You

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