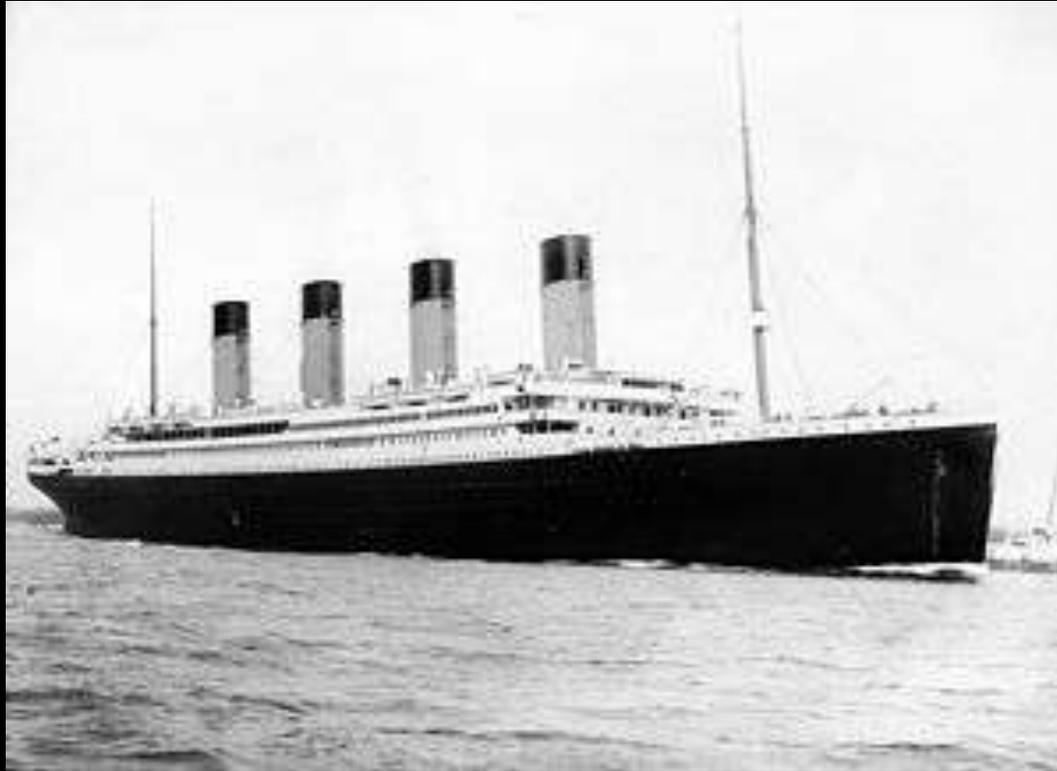
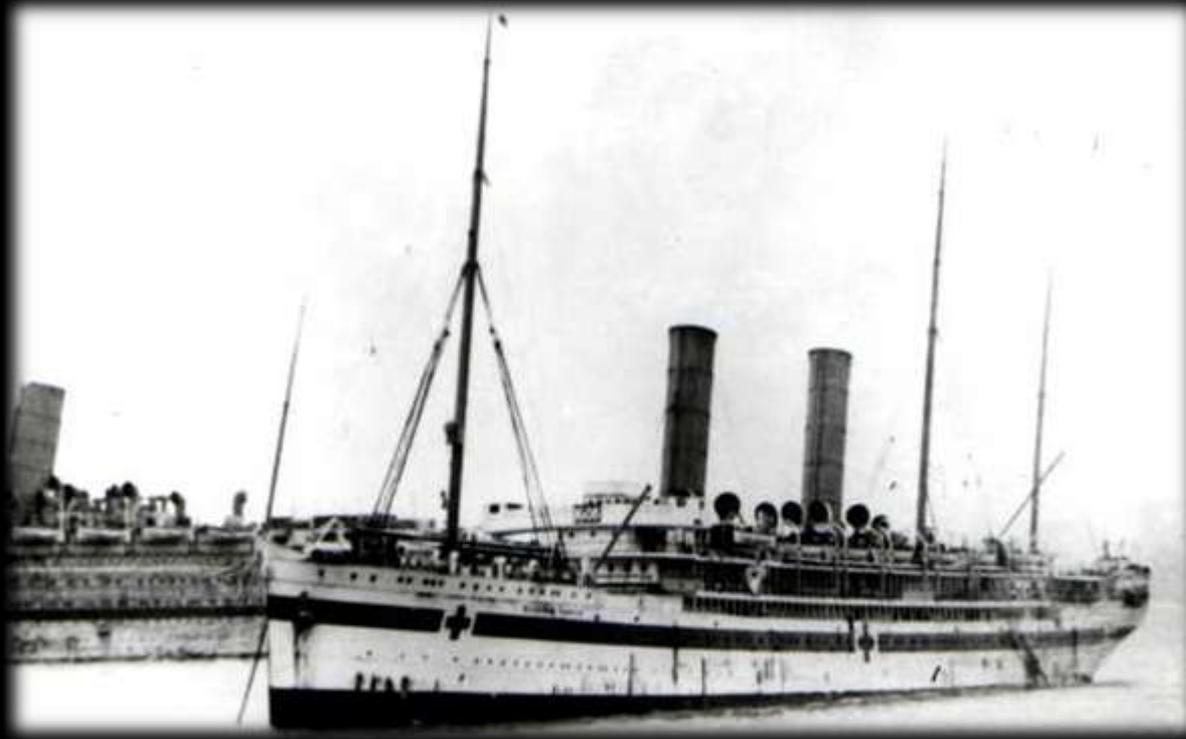


THE TITANIC



'Unsinkable' , 'Most luxurious'



KILDONAN CASTLE

The Mighty British Empire – set sail to conquer the World, but

How to Stay Afloat?

Nurturing Quality through Innovation

Shailendra Singh

GM, Materials Management Division,
Maruti Suzuki India Ltd

World's top Brands

2000

2005

2009

2013

1



2



3



4



5



6



7



8



9



10



World's best small car - Forever ?

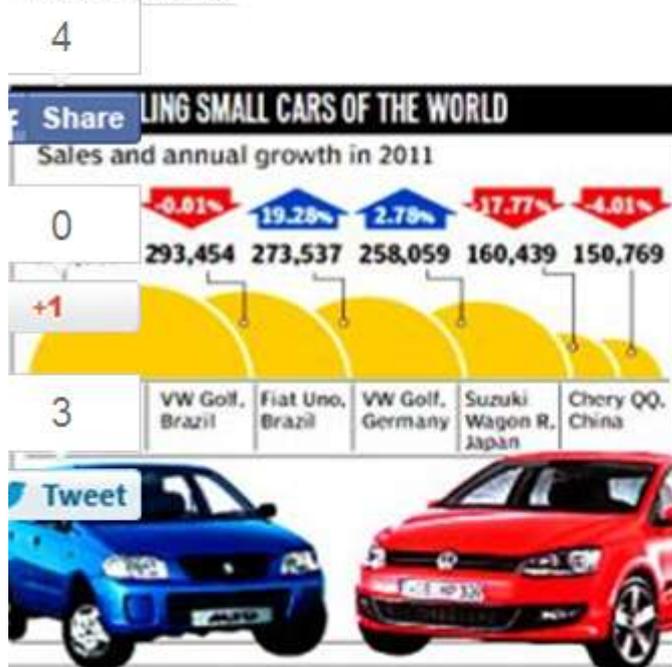
Maruti Alto Remains World's Highest Selling Small Car

on JANUARY 27, 2012

in MARUTI ALTO

 Like 4

[Discuss in Forums](#)

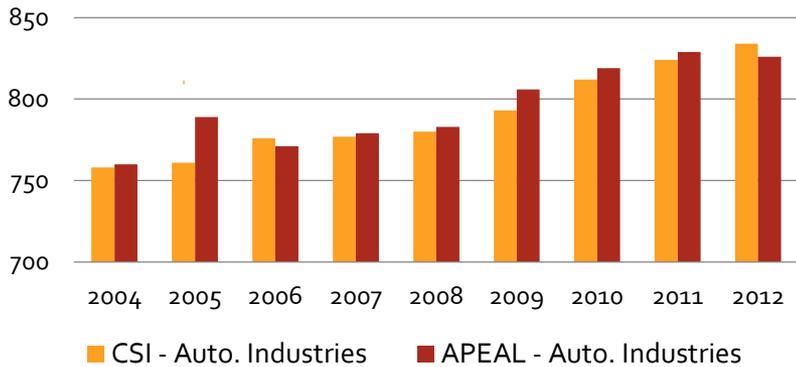


The Maruti Suzuki Alto which happens to be India's largest selling car has gone global by emerging as the largest selling small car in the world in terms of volumes. This is the 2nd consecutive year the car has outnumbered the total sales of any other small car all over the world. The Volkswagen Golf took the second spot and the Fiat Uno trailing behind in third place. Maruti Suzuki sold over 3,10,000 units of the Alto in the year 2011 while the Golf managed the highest number, 2,93,454 units in Brazil. The Fiat Uno also sold the highest number in Brazil at 2,73,537 units while Volkswagen sold 2,58,059 units of Golf in its home country. Following this is the Suzuki WagonR selling 1,60,439 units in its home country, Japan and the Chery QQ selling 1,50,769 units in China.

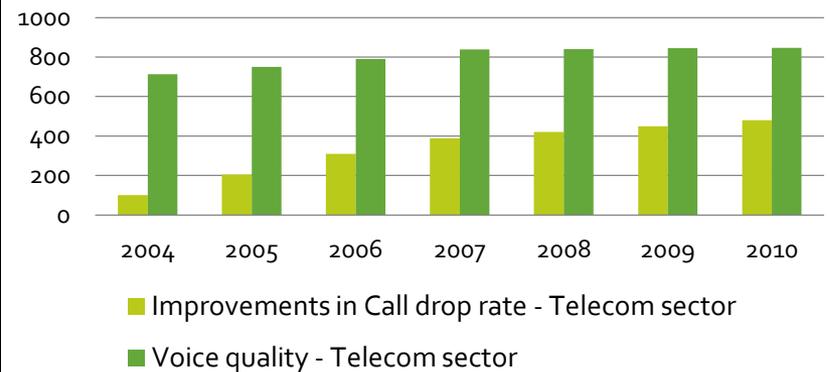
**What do they have ,
that others don't?**

Growing Customer Expectations & Quality

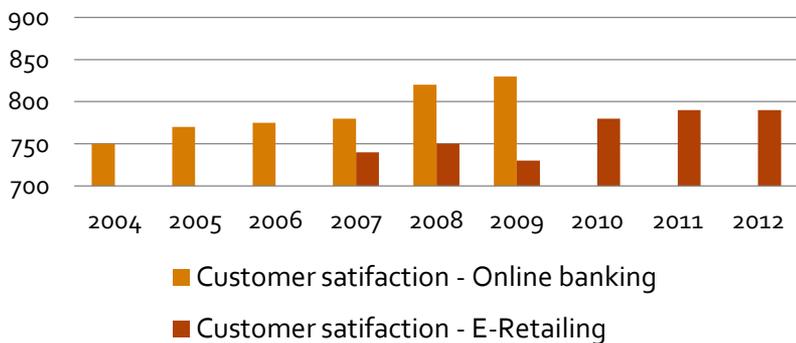
Automobile Industry



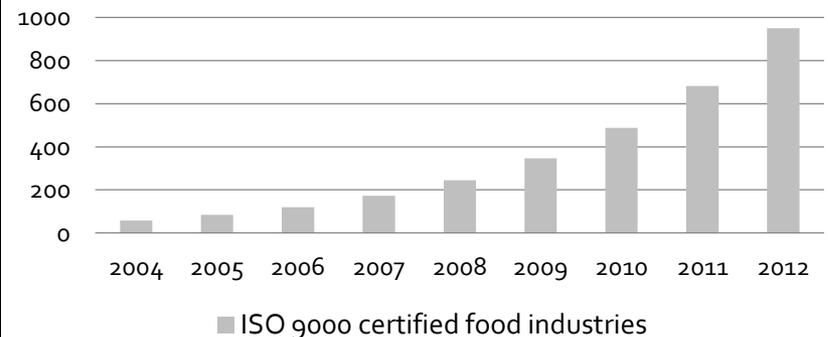
Telecommunication



Online Services



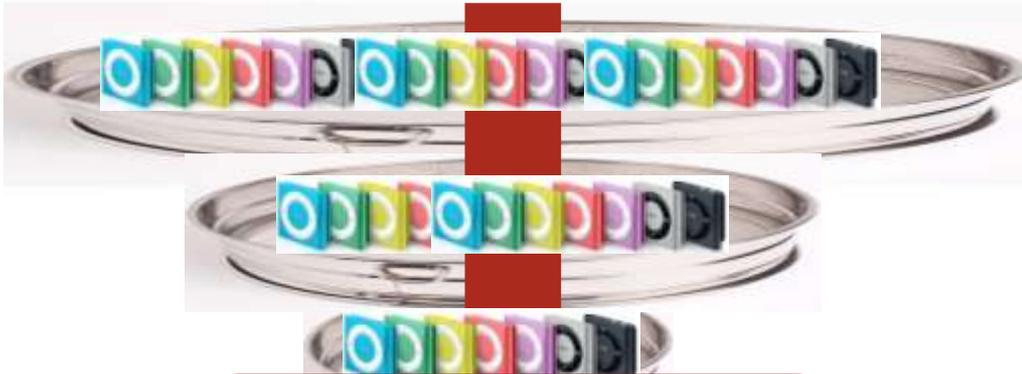
Food Industry



Sustained Quality –
Continuously exceeding
expectations of
Customers

Quality - Perspective

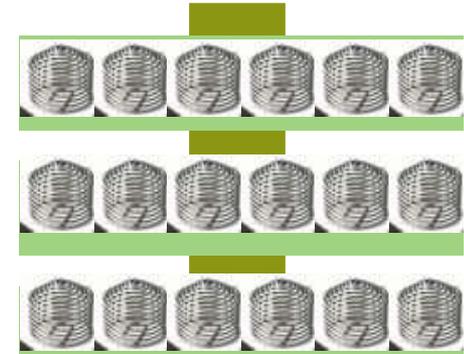
Western Approach



Filteration

- Output < Input
- Less efficient
- Temporary improvements

Eastern Approach



Quality at Source

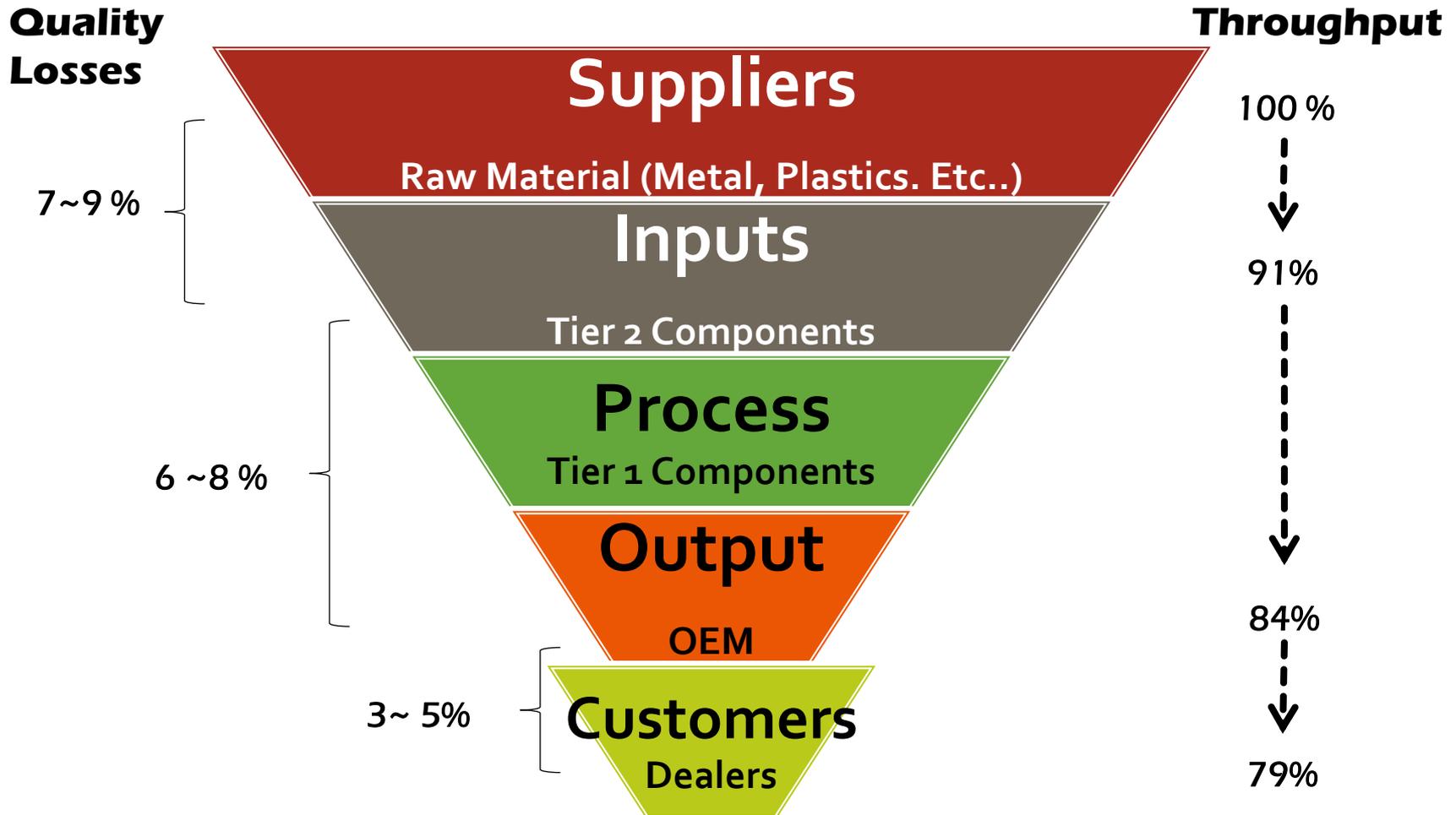
Interview

Building springs means developing people. Tokaibane lives on products with added value, not cost-cutting.

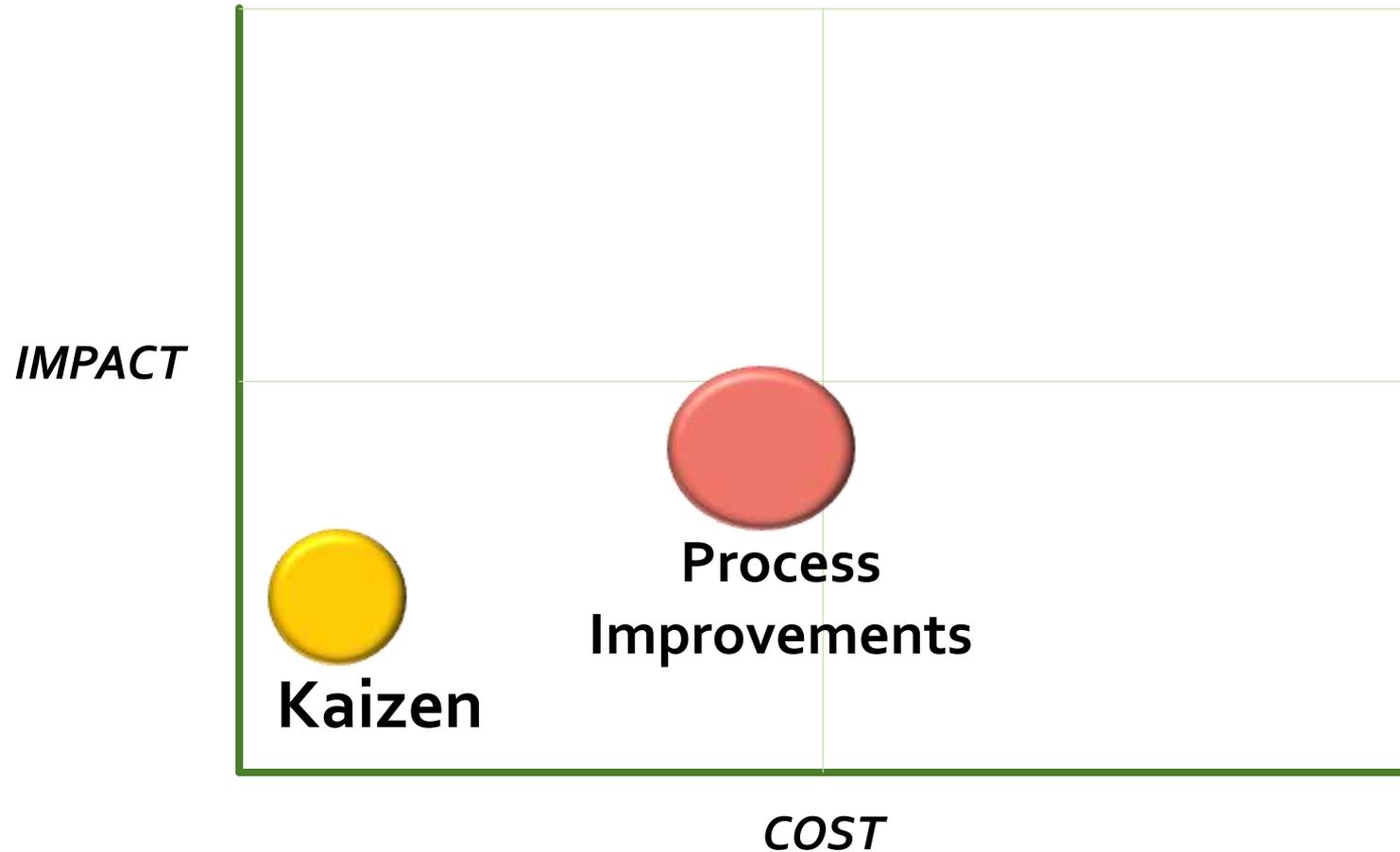
President Yoshiki Watanabe



Value chain losses



What are our options?



Quality by Process Improvements



Pika Pika system for model specific component selection



Electronic Torquing Checks



Visual Control for similar looking parts



Auto-Torque regulator to prevent over tightening



Bolt tightening training

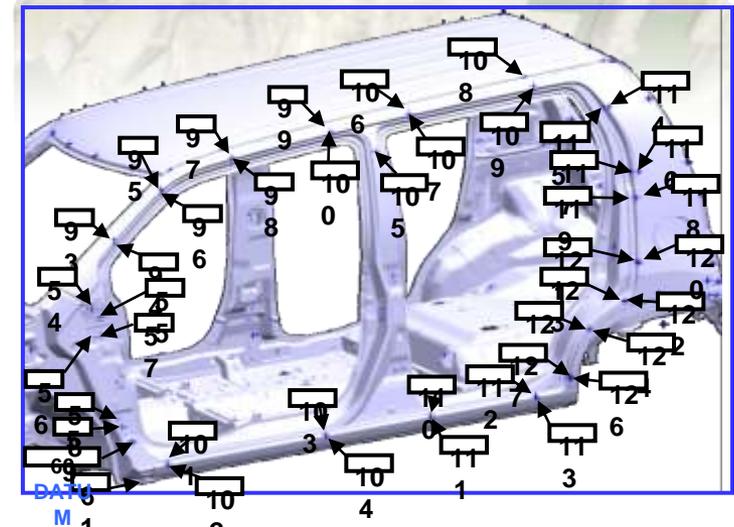


Hand Movement coordination

Quality by Process Improvements



Statistical Process Quality Control for Critical processes



Panel Checker for body accuracy

Is it enough?

What do people normally do?

Banyan tree

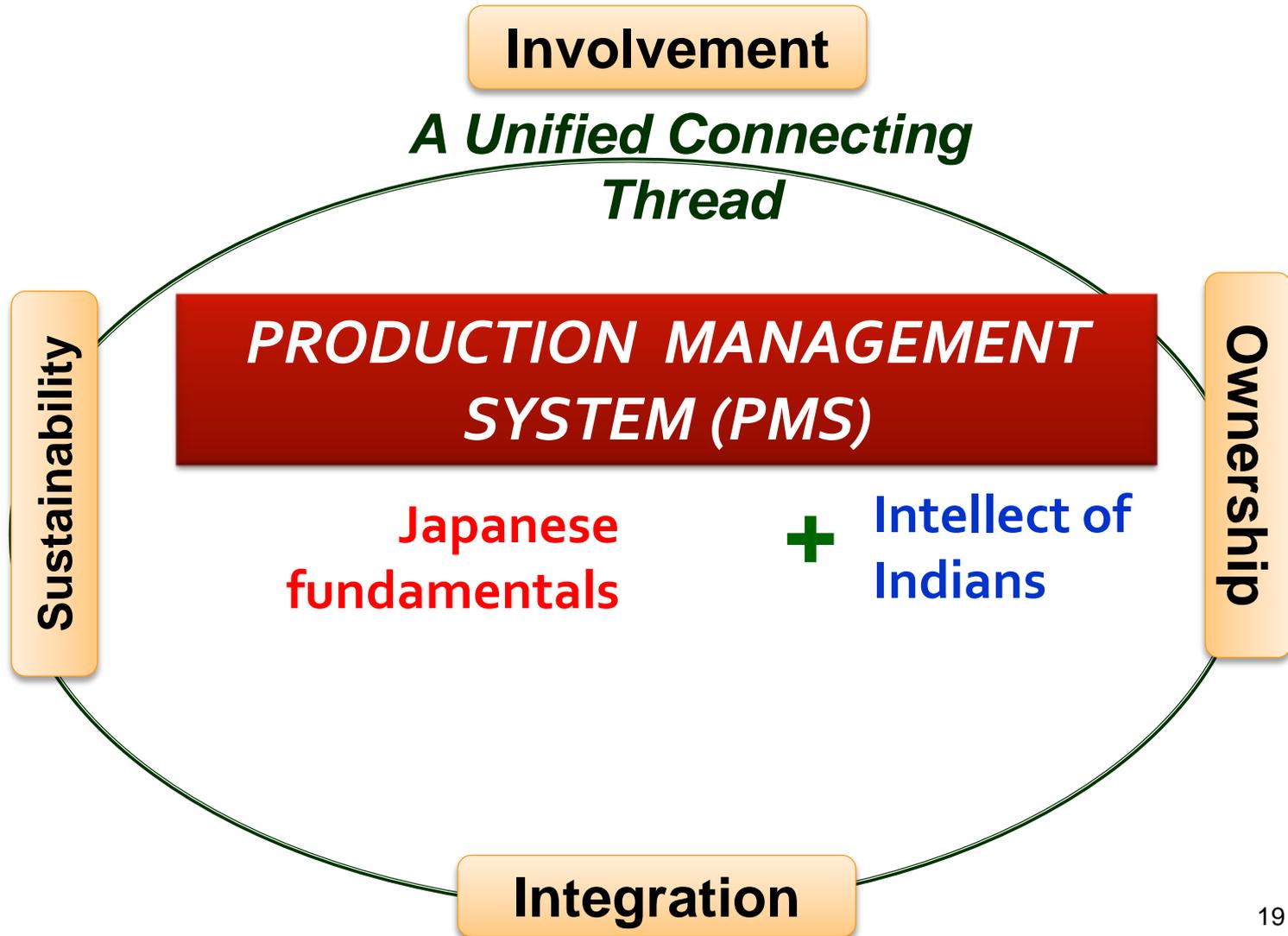


Spill the beans



The PMS Approach

PMS (Production Management System)



PMS for Quality in the value chain

Implementing PMS- From Company level to Functional level



Overall Guidelines
from COO



Percolation down
the level



Idea generation –
PMS Brainstorming
sessions



Idea evaluation

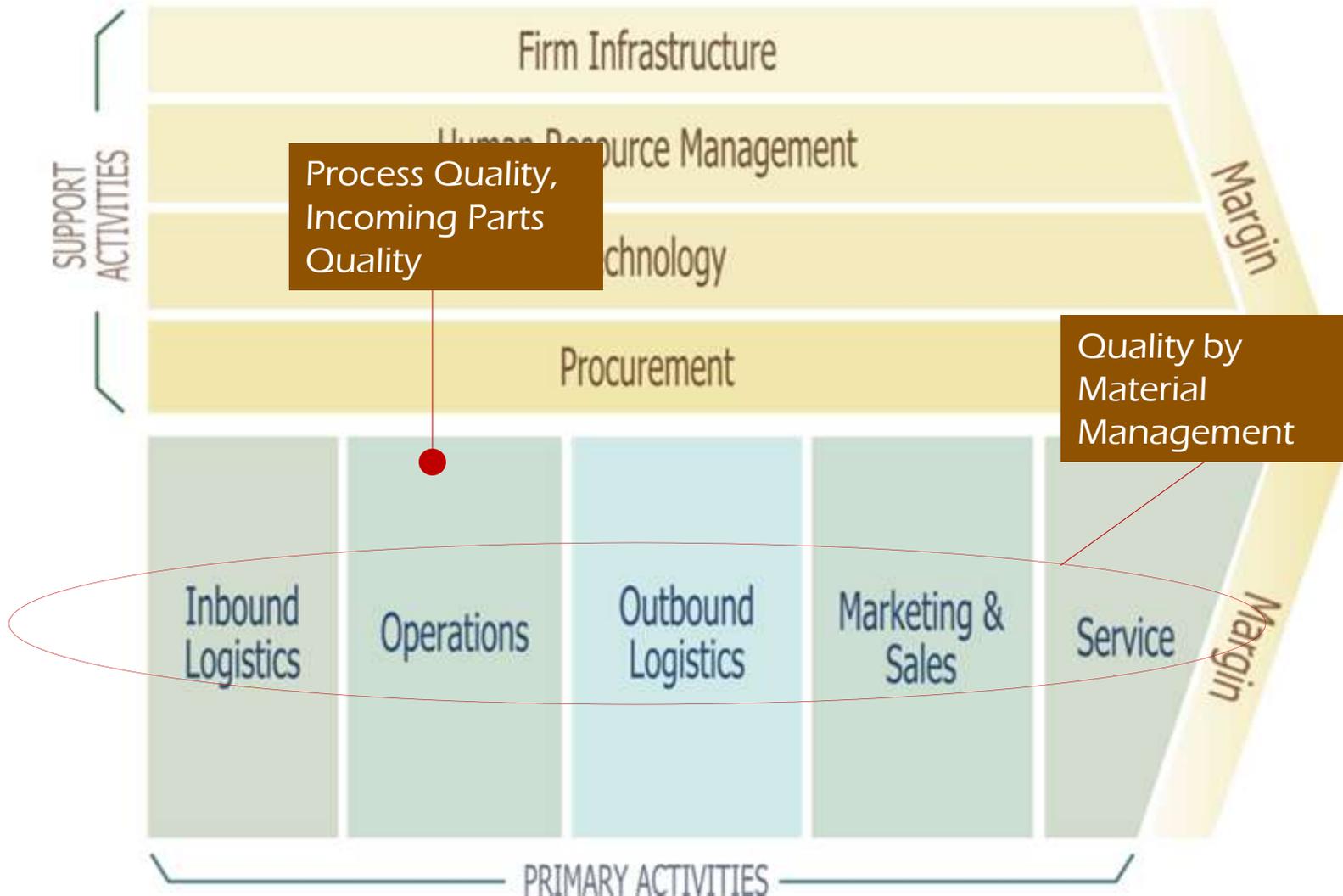


Idea presentation



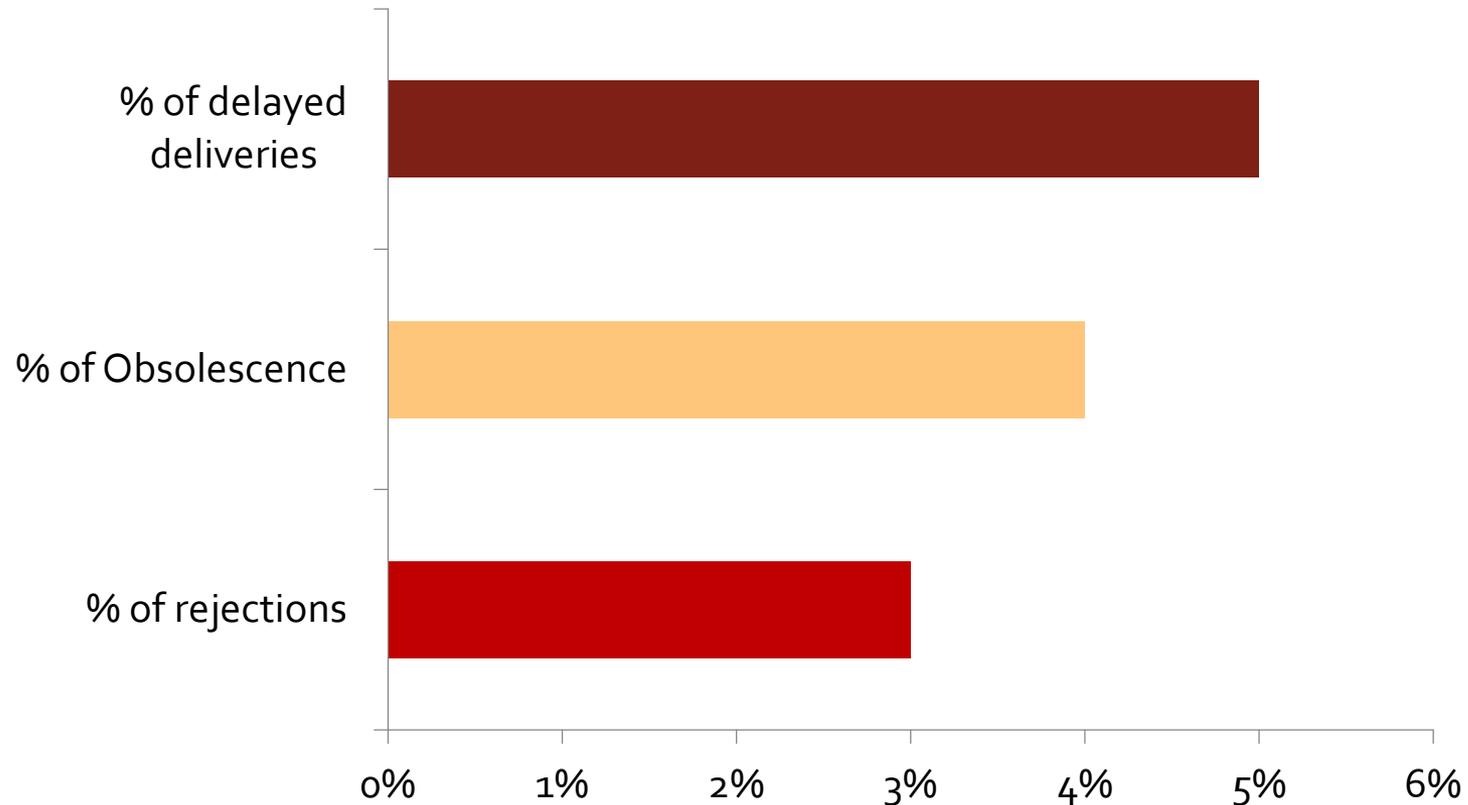
Idea generation –
PMS Brainstorming
sessions

Improving Quality in the Value Chain

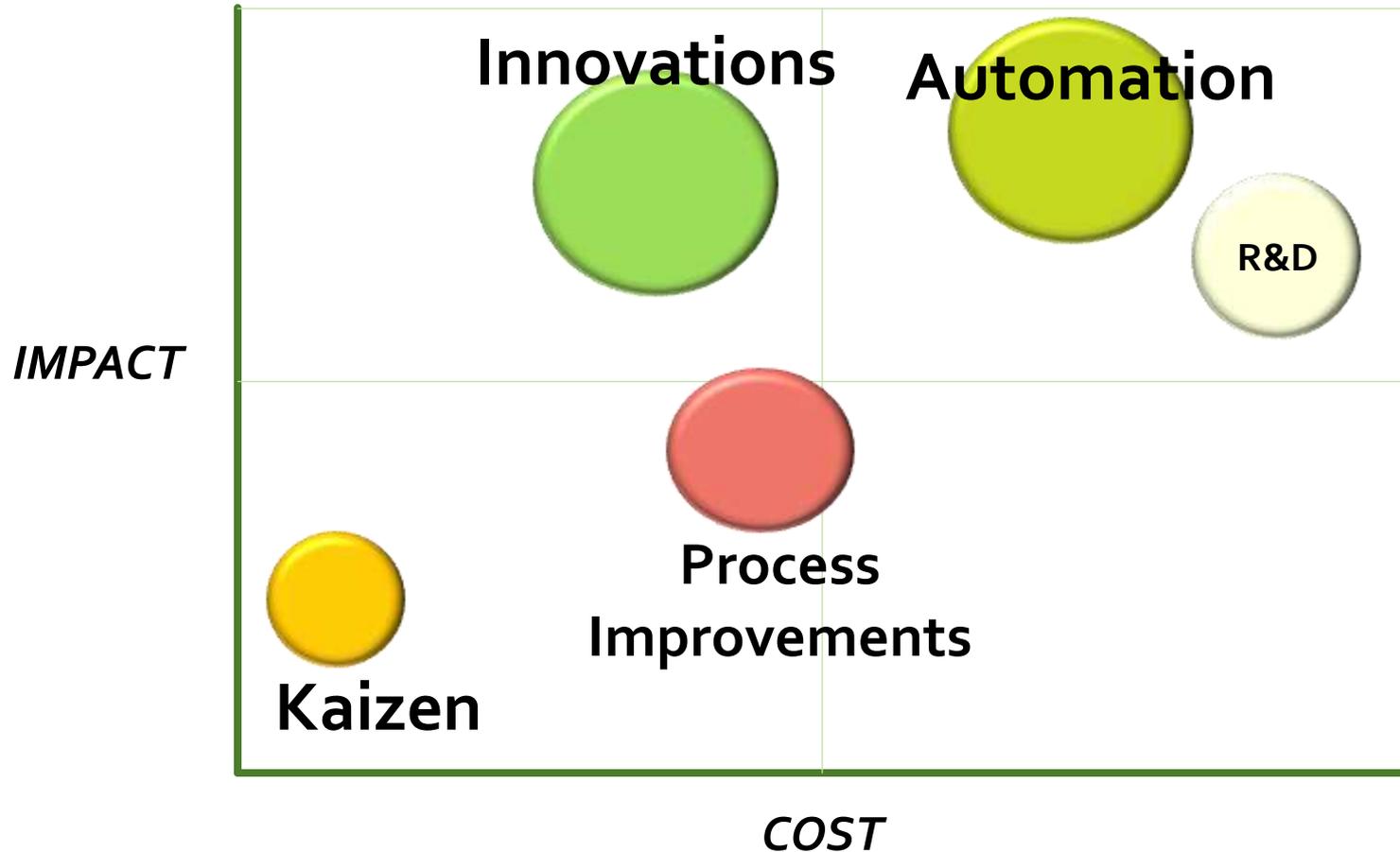


Improving Quality in Material Flow

Impact of Material management on Quality



What are our options?



How do we do it systematically?

Engineering 'Innovations' in Material Management

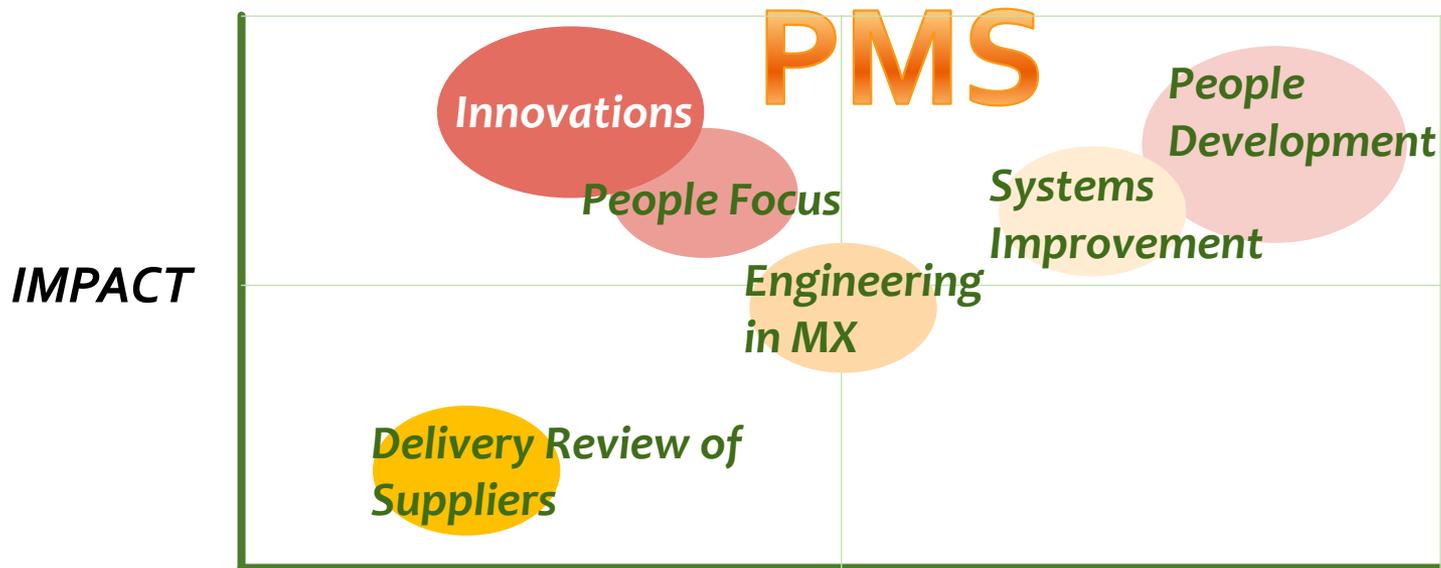
PMS

Overcoming Human
Limitations

Verticalisation

Improving Parts
traceability

Implementing PMS- From Company level to Functional level



*Idea
Implementation*



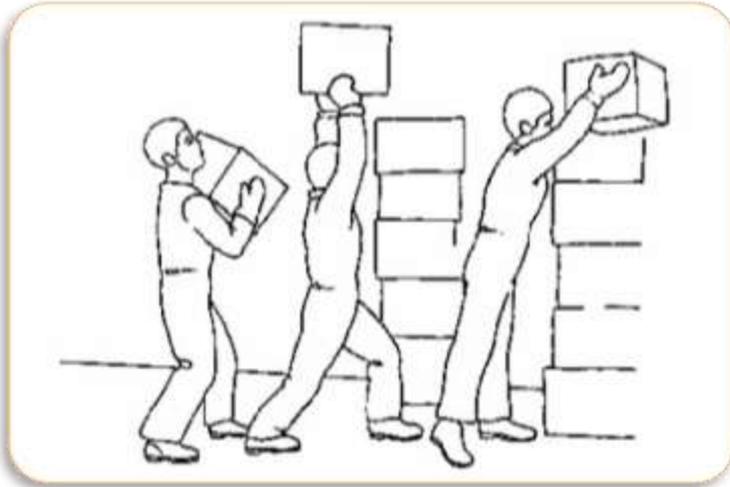
*COST
Cross Sharing*



*Company wide
Recognition*



Overcoming Human limitations

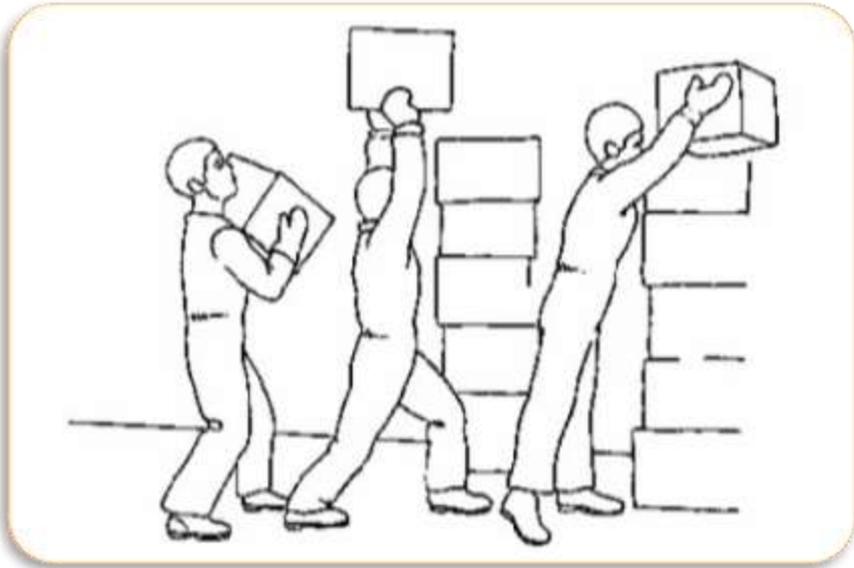


Pulley systems to minimize human effort

30% reduction in manual handling



Overcoming Human limitations



Pulley systems to minimize human effort

30% reduction in manual handling



Improving handling by minimizing Human effort

Direct from Truck

***Telescopic racks
for heavy bin
unloading***

***-Elimination of
Handling
rejections***



Improving handling by minimizing Human effort



Ergonomic friendly racks & trolleys



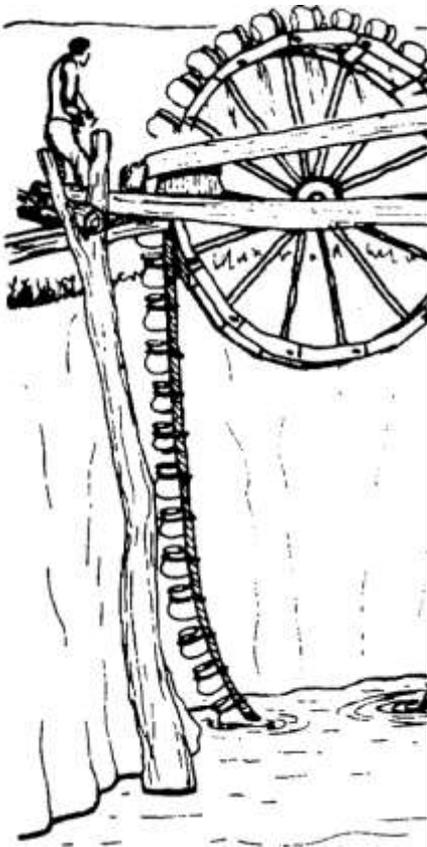
Reduce Human effort



Racks on Wheels to avoid multiple handling of material, resulting in improved throughput rate



London –Eye ('Noria concept')



Wondershare™

power

Vending Machines



'Zero' Manual intervention systems



Tak-a-Tak systems for continuous transfer of material, utilising vertical space, with 'o' manual intervention

Ensuring "Zero" mix-up



*Hopper systems to ensure **Zero Mix-up** of fasteners*

Inventory reduction by Rs 1.5 cr

Automated Handling

Automated Storage & Retrieval System (ASRS) for Engine transfer & storage
"Zero Handling defects"



Automatic Guided Vehicles (AGV)
for Door transfer
"Zero Handling Dents"

Overcoming Human limitations

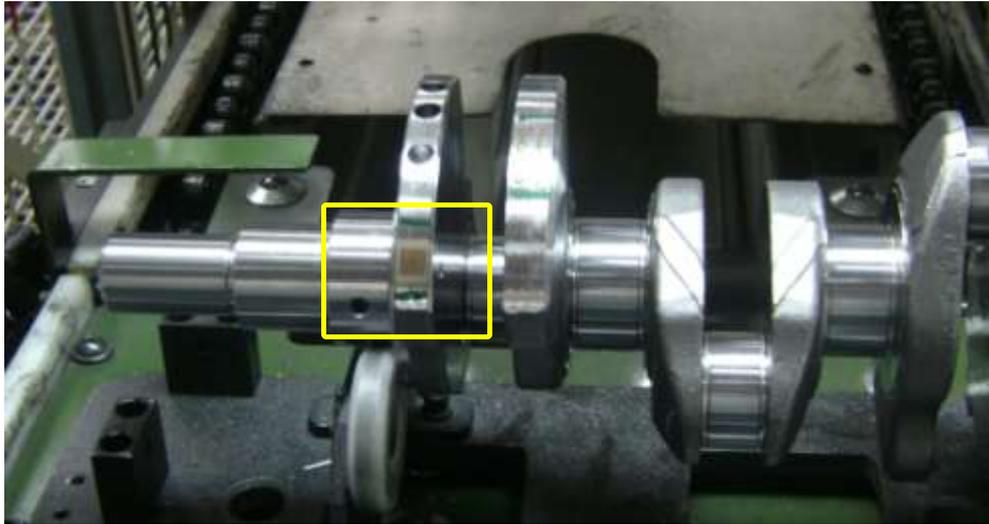


*Direct On Line (DOL)
system for material
handling*

*In-house designed &
developed Automated Tire
handling & storage*



Improving Traceability - Machined components



Laser-engraved data matrix on crankshaft having information on:

- (1) date & shift of mfg,
- (2) grading of pins & journals
- (3) component number,
- (4) shop reference no.

Improving Traceability - Critical processes

Engine data is written on to RFID for tracking



Maruti Suzuki India Ltd.
KB Block Sub Assembly ON

PSN: **S754-00** Serial No.:
Model Code: **XP8A1C2BP74MPD00** Short Code: **1031**
Engine Prefix: **K12MN** Dest. Code: **71**
Engine Number: Ref. Code: **05**

Model Desc.: **YP8 K12 EG W/O T/M (VVT)**

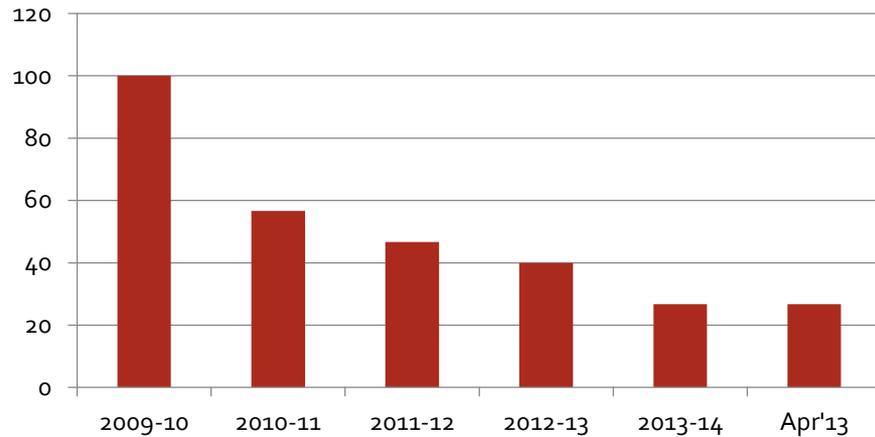
Engine Model	Engine P/N	Engine No.	Serial Number	PSN	Address	Volume	S	Checked	Engine Start	C	Engine Model	Description	Case
XP8A1C2BP74MPD00	1212001	1007295	00000752	00	05	41	1011				YP8 K12 EG W/O T/M (VVT)		
XP8A1C2BP74MPD00	1212001	1007294	00000752	00	05	42	1009				YP8 K12 EG W/O T/M (VVT)		

29-09-2012 11:00

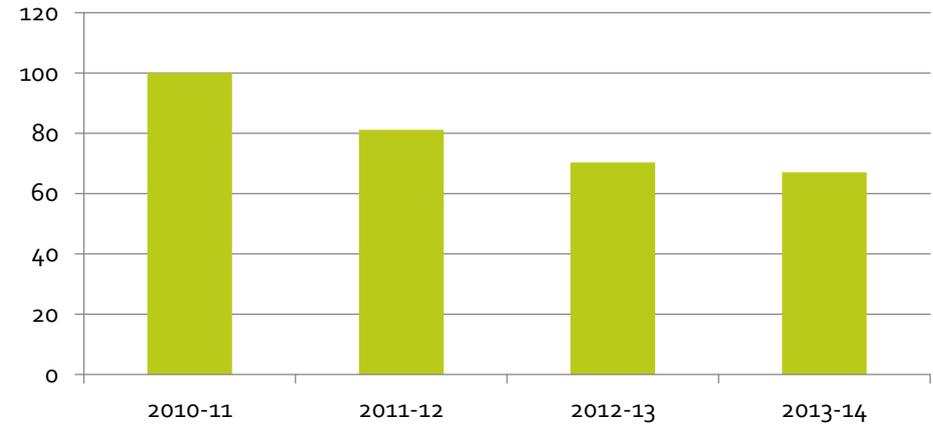
..the impact

Quality improvement trends

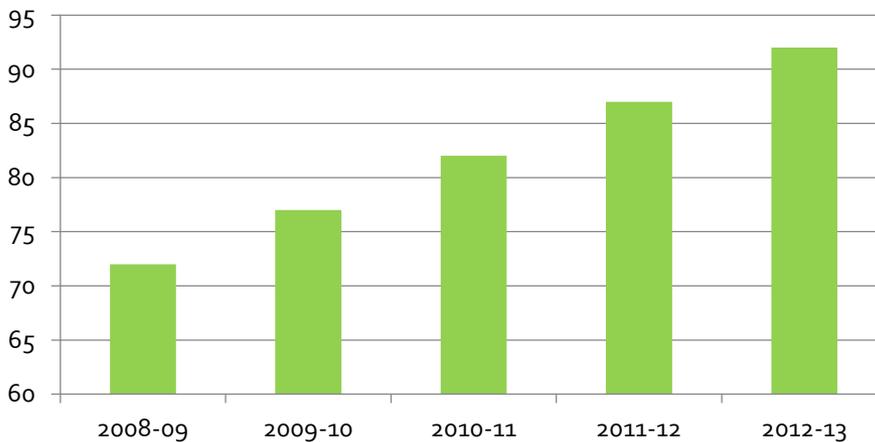
Inhouse Warranty



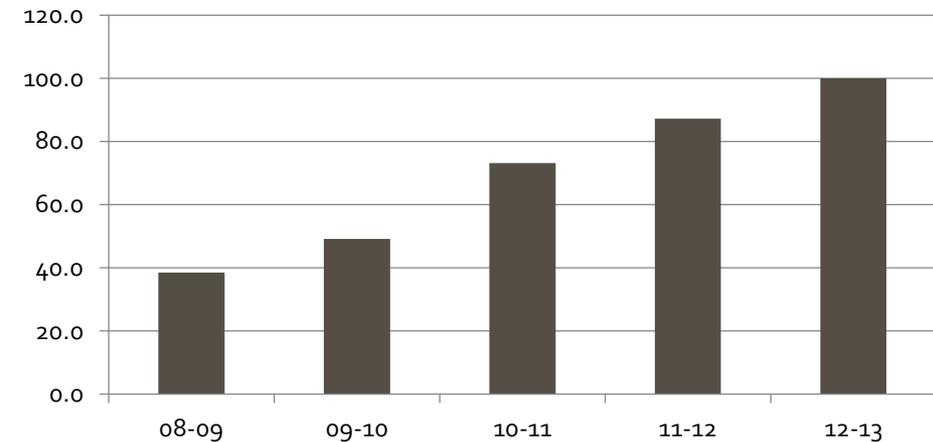
Inhouse Rejection



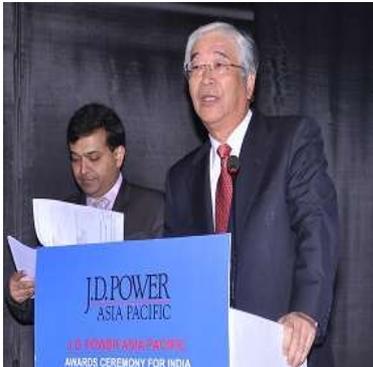
Direct Pass



GCA index



Awards and recognitions



No. 1

In the JD Power Customer Satisfaction Index for the 12th consecutive year

4 out of 5

Top selling passenger cars
1st Allo, 2nd Swift, 3rd WagonR,
5th Dzire



Swift

CNBC TV-18 Compact Car of the Year
NDTV CNB Premium Hatch back of the year



IQS & APEAL

Swift ,Dzire, SX4 and Estilo among top 3 in respective categories

Certifications

ISO 9001:2008
ISO 14001

Thank You