



SAAB TEAMING UP WITH INDIA

FOCUS ON MAKE IN INDIA

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IN 1937 WE TOOK OFF



B17
1941



Carl-Gustaf
1948



Giraffe
1978



Erieye
1992



Gripen
1993



A26
2015

TODAY, WE LOOK **TO THE FUTURE**

- The world's most cost effective, high-tech defence and security company
- Our history has enabled us to shape a defence and security offer with great depth and breadth
- Through acquisition, Saab has brought together a broad base of knowledge and innovative thinking
- Companies like Bofors, Sensis, Ericsson Microwave Systems and recently Kockums have added expertise



EXAMPLES OF SAAB FOOTPRINT IN INDIA



Saab & Reliance
- Developing the next generation Combat Management System

Saab India Technologies Pvt Ltd
- Marketing & Business support

Saab Barracuda (Gurgaon)
- Production and export of camouflage solutions



Pune
- KSSL partner in GBAD



SITC (Hyderabad)
- R&D Center in collaboration with Tech Mahindra



Aero structures Assemblies India (Belgaum)
- JV with Aequs for commercial aero structure components

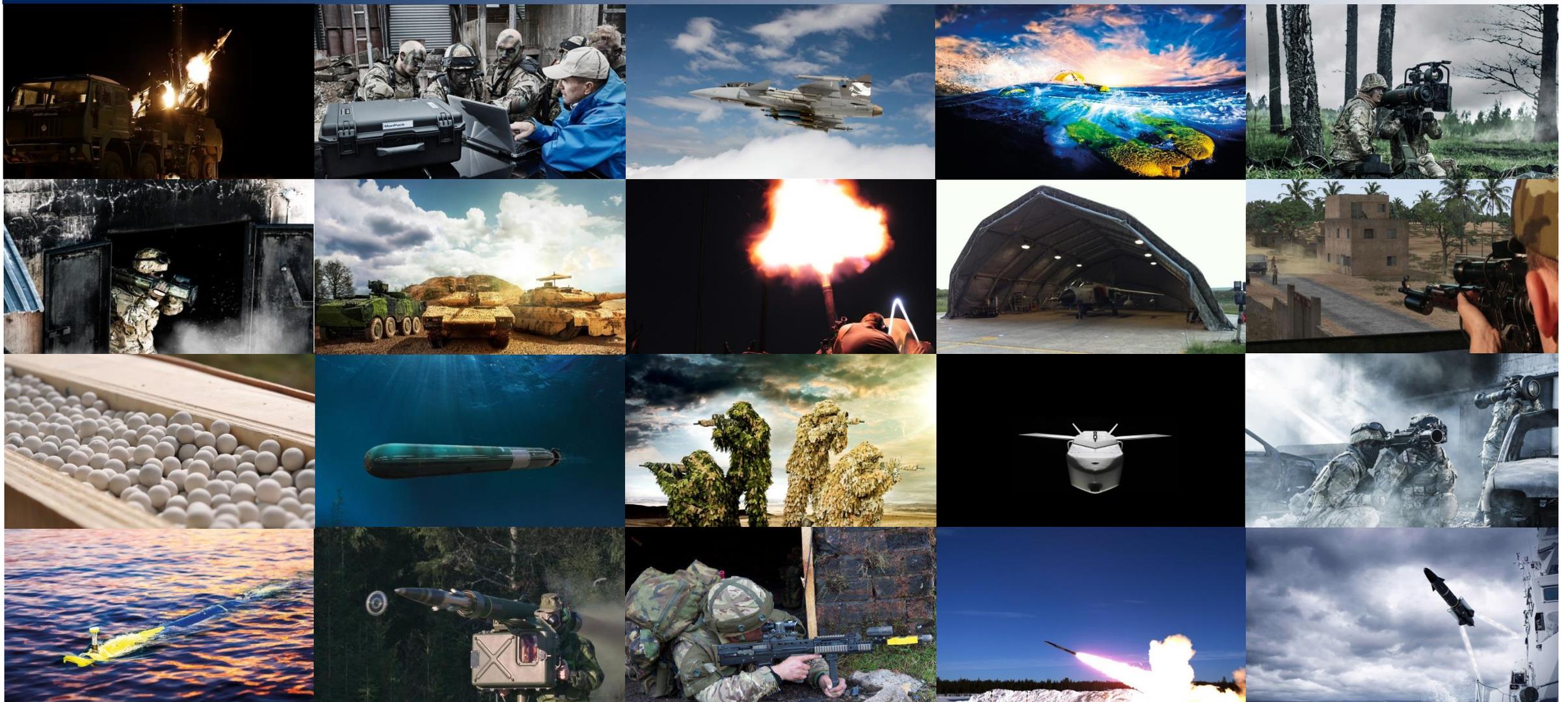
CSR Program
- Vocational training program near Vijayawada

Ashok-Leyland
- Super Stallion 8 x 8 Vehicle for SRSAM

Sourcing office (Bangalore)
- Sourcing of aero structure components for Airbus/Boeing programs



SAAB DYNAMICS OUR BROAD OFFERING



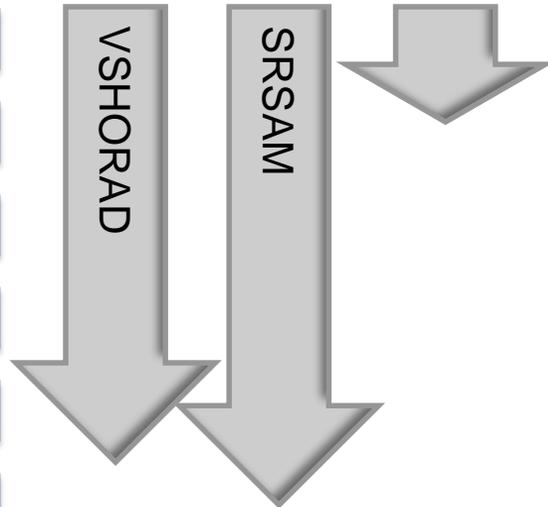
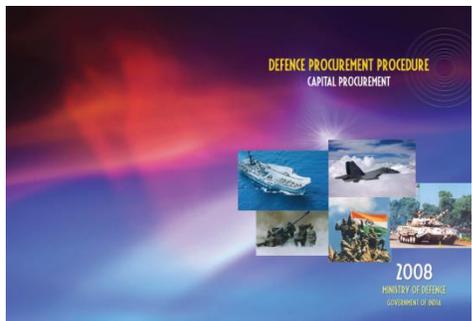
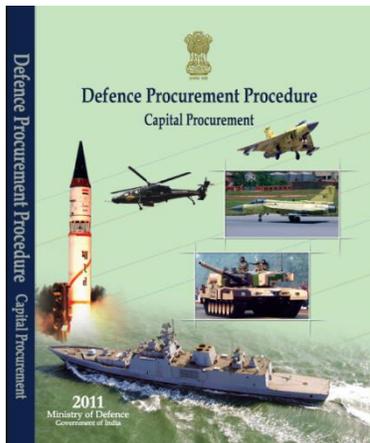
DYNAMICS TRACK RECORD OF **TECHNOLOGY TRANSFER WITH INDIA**

- This year we celebrate 40 years with Carl-Gustaf in India
- Technology transfer of Carl-Gustaf weapon and ammunition to OFB
- Barracuda – Signature Management production in India
- Design and development of Carl-Gustaf systems at SITC in Hyderabad



MISSILES – ACTIVITIES IN INDIA

DPP process



RBS 70 NG
 VSHORAD
 Trials in India
 Three competitors



BAMSE
 SRSAM
 Trials Sweden
 Three competitors

RBS15Mk3
 MMCB & MRASM
 Expecting RFP



RBS 70 NG ON THE EDGE OF TECHNOLOGY

- Un-jammable laser guidance
- Long firing range >17km
- Un-matched intercept range >9 km
- Effective altitude coverage 0 - 5 000 m
- *SSKP* >96%
- Very short Reaction Time down to 1s (no lock-on)
- Auto tracker
- Integrated IR-camera 24/7 (detection range >20 km for aircraft, no ad-ons)
- System life >30 years



VSHORAD INTEGRATION



SAAB



KALYANI
DRIVING INNOVATION

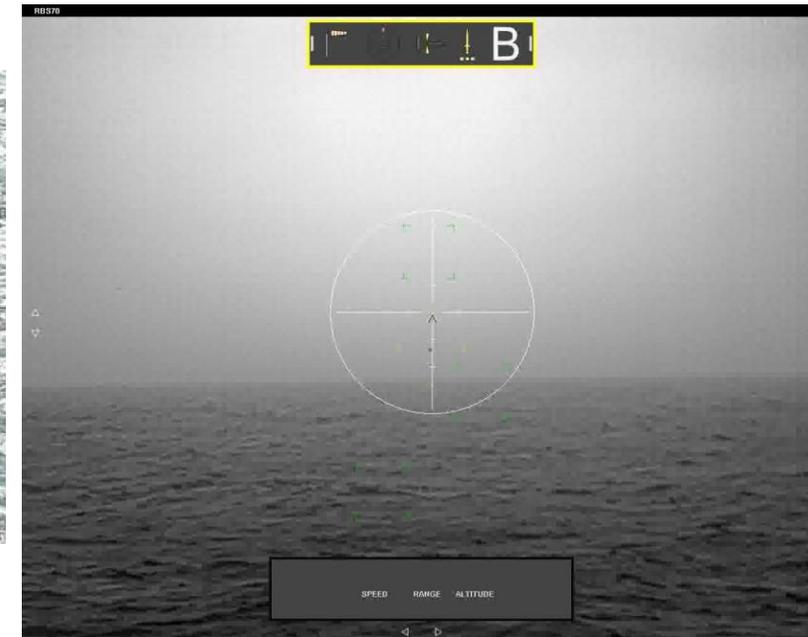
VSHORAD NAVAL INTEGRATION



SAAB



KALYANI
DRIVING INNOVATION



VSHORAD INTEGRATION

Same platform – tested and proven in severe naval environment



SAAB



KALYANI
DRIVING INNOVATION

VSHORAD POSSIBLE NAVAL INTEGRATION



SAAB



KALYANI
DRIVING INNOVATION

Saab in cooperation with our Indian partners.
Manufacturing and integration
In India

SAAB IS TEAMING UP **WITH INDIA**

