



AMMO INDIA 2018

12-13 March 2018 | Federation House, New Delhi



About FICCI

Established 90 years ago, FICCI is the largest and oldest apex business organization in India. Its history is closely interwoven with India's struggle for independence, its industrialization, and its emergence as one of the most rapidly growing global economies.

A non-government, not-for-profit organization, FICCI is the voice of India's business and industry. From influencing policy to encouraging debate, engaging with policy makers and civil society, FICCI articulates the views and concerns of industry, reaching out to over 2,50,000 companies. FICCI serves its members from large (domestic and global companies) and MSME sectors as well as the public sector, drawing its strength from diverse regional chambers of commerce and industry.

The Chamber with its presence in 14 states and 10 countries provides a platform for networking and consensus-building within and across sectors and is the first port of call for Indian industry, policy makers and the international business community.



About CENJOWS

CENJOWS was raised at the initiative of Ministry of Defence on 24 Aug 2007 and is registered under 'The Societies Registration Act 1860'. The centre has been set up to:

- Rise above sectoral and departmental legacies, and examine joint warfare and synergy issues in their entirety.
- Provide the much-needed interface between various stakeholders, viz the government, public and private sector, academia, NGOs and civil society.
- Initiate debates and discussions in an independent and unbiased milieu for emergence of best possible alternative.

Mission

To promote Integration as a synergistic enabler for the growth of Integrated National Power and provide alternatives in all dimensions of its applications through focused research and debate.

Federation of Indian Chambers of Commerce and Industry (FICCI)

Federation House, 1, Tansen Marg, New Delhi - 110001

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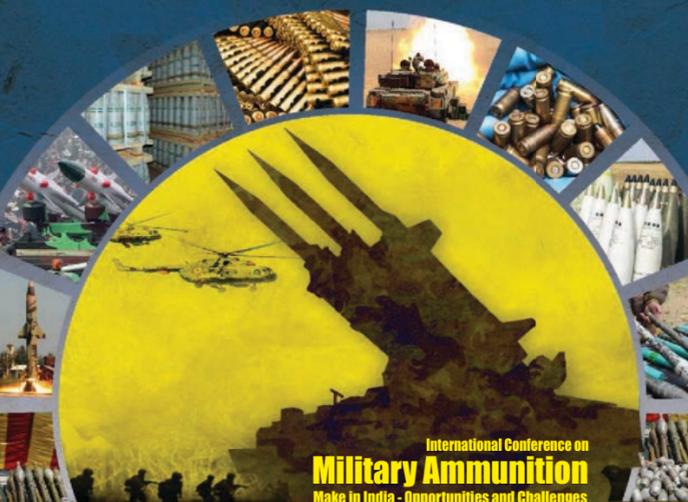
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International Conference on
Military Ammunition
Make in India - Opportunities and Challenges



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Background

The Ministry of Defence (MoD) under the Government of India's (GoI) – 'Make in India' initiative is encouraging the industry to engage in the manufacture of ammunition. Currently, under the Arms Rules, 2016, GoI has opened up the ammunition manufacturing to the private sector, which until recently, was open only to the Ordnance Factory Board (OFB) and Defence Public Sector Undertakings (DPSU). This offers tremendous opportunities for the industry to meet the ammunition requirements of our nation.

Industry at Large

The Indian private Industry is keen to leverage the opportunity and establish capacities & the capabilities for indigenous ammunition manufacture. Currently, the annual ammunition market size in India exceeds USD 1 billion and there is scope of additional annual capacity of approximately USD 250 million in private sector. Besides, domestic market there is a huge export potential.

In pursuance of the government policy, the Indian Army had issued Request for Proposals (RFP) to manufacture variety of ammunition at an estimated value of USD 3 billion in the next five to eight years. These include:

- 20,000 units of 125 mm ammunition for T-90 and T-72 tanks
- 500,000 units of 23 mm ammunition for Strella air defense systems
- 300,000 units of 40 mm ammunition for grenade launchers
- 500,000 units of 40 mm ammunition for multi-grenade launchers

- 5,000 units of ammunition for Grad multi-barrel rocket launchers
- 600,000 fuses for 155 mm M-46 howitzers
- 188,600 units of 30 mm ammunition for the BMP armored vehicles and 100,000 units of ammunition for 155 mm FH77/B howitzers

Partnerships

Ammunition is one of the shortlisted categories for **Strategic Partnership**. A minimum 10-year order book should help in the creation of a viable business plan, and the necessary investment.

The present policy of ammunition manufacture juxtaposed with the volumes provides unique opportunities to the Private industry to develop the capacity and capability and engage in Joint Ventures with foreign OEMs. As such, several overseas defence companies, are already negotiating with private Indian companies to provide cutting-edge technology for manufacture of multiple ammunition programs.

With the above background and to facilitate 'Make in India' initiative in Ammunition Manufacturing, Federation of Indian Chamber of Commerce and Industry (FICCI) in association with Centre for Joint Warfare Studies (CENJOWS) is pleased to announce, "AMMO INDIA 2018" – an International Conference on Military Ammunition: Make in India Opportunities and Challenges to be held on March 12 – 13, 2018 at FICCI, Federation House, 1 Tansen Marg, New Delhi.

Objective

- Familiarize the industry with policy and regulatory issues associated with the manufacturing of Ammunition
- Comprehend the role of OFB and opportunities for the Private Sector to engage with OFB
- Get a holistic overview of the opportunities for industry in Ammunition requirements
- Bring to the foreground the role played by DRDO and technologies available for transfer to Indian industry
- Explore the potential partnerships that could emerge with FOEMs

Audience

- Indian Armed Forces
- Ministry of Defence (MoD) and Ministry of Home Affairs (MHA)
- Ordnance Factory Board (OFB) and Ordnance Factories
- DPSUs and Indian Private Sector /Potential SPs
- Foreign OEMs and Technology Collaborators
- Defence Research and Development Organisation
- Defence Attaches from embassies

Programme Outline

Day 1: March 12, 2018

Inaugural Session

- Session 1 : Ammunition for Small Arms – Trends and Opportunities for Industry
- Session 2 : Artillery Ammunition – Programs and Projects

Day 2: March 13, 2018

- Session 3 : Tank Ammunition – Programs and Projects
- Session 4 : Missiles
- Session 5 : Fuze Manufacturing – Technology and Way Forward

Panel Discussion on "Opportunities for Industry in Ammunition Manufacturing under Make in India"

Opportunities for participation

- Industry members could participate as a:
 - Delegate – attend the Conference
 - Exhibitor – display capability
 - Sponsor – position your company as a key player
- Officials from Armed Forces, DRDO, MOD, MHA and other government establishments could register as invitee.

Fee Structure

Category	FICCI Members	FICCI Non Members
Delegate	INR 12,000/-*	INR 14,000/-*
Exhibition (2 X 2 sqm)	INR 75,000/-*	INR 80,000/-*

Note: Special Discount of 20% is offered to MSMEs
[*Inclusive of 18% GST]

Delegate & Exhibition Registration Form

(Last date of registration: March 6, 2018)

I am interested to Participate as a Delegate Exhibitor

Name

Designation

Organization/Company

Address

City Pin State

Telephone Fax Mobile
(With Country / City Code)

Email

Website

FICCI Membership Number

GST Number

Address registered with above GST Number

One Additional Exhibitor name for manning Exhibition booth (Applicable to Exhibitor only)

Name	Designation	Email	Mobile

Bank Details: RTGS / SWIFT Payment
Beneficiary Bank Name: YES Bank Limited
Beneficiary Bank Branch Address: 56, Janpath, Connaught Place, New Delhi - 110001
Beneficiary A/c No.: S.B.A/c No. 013694600000041
Name of Account Holder: Federation of Indian Chambers of Commerce and Industry
Type of Bank Account: Savings A/c
NEFT / IFSC / RTGS Code: YESB000001
MIRC Code of Bank: 110532031

- Cheque / DD to be prepared in favour of 'FICCI' payable at New Delhi
- Please attach transaction reference details, if the payment is done online.
- No refund requests would be entertained once fee(s) has been received.
- Delegate & Exhibitor Registration Forms without payment will not be accepted.
- FICCI will provide fully Built Up booth with Facia Name, carpet, 1 table, 1 chair, light, 1 dustbin and power point. Any additional requirement by the exhibitor will be chargeable.
- Only 1 representative per exhibition booth (to manage) will be allowed. No requests for additional entry will be entertained. Additional person has to register as Delegate on payment basis.

Enclosed DD No. / Cheque No. * / SWIFT **

Dated. For INR

..... Drawn on

in favour of FICCI, payable at New Delhi.

Kindly send your duly filled in 'Delegate / Exhibition Registration Form' to:

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Defence & Aerospace Division
FICCI, Federation House, 1, Tansen Marg, New Delhi – 110001

Dated Signature

