



**FICCI Defence & Aerospace Business Delegation to EUROSATORY 2018
June 11-15, 2018,
Parc des Expositions de Paris Nord Villepinte, Paris, France**

Overview:

FICCI has successfully mounted a **Defence & Aerospace Business Delegation to Eurosatory 2018, Paris from June 11 – 15, 2018** with a view to strengthen business and trade cooperation between Indian and global companies. This delegation gains significance as global technology companies are looking at the Indian Defence Market & are eager to understand the potential for co-development and co-production opportunities in India.

Eurosatory, organized by COGES, is one of world's largest event dedicated to Land & Airland Defense and Security. The event provides a unique time-effective opportunity to meet leading Defense and Security manufacturers in a single place. It also attains significance as it will bring together all the major players from the global defence industry, offering latest technological innovations.

Today world recognised the emergence of India as a major player in the strategic rubric of Asian geopolitics, an emerging economic powerhouse and a major purchaser of military products with a significantly large domestic defence industrial base. This delegation connects Indian Defence & Aerospace companies with heads of major defence players through B2B networking and meetings with industry organisations, senior government officials in Paris to facilitate greater industrial cooperation's.

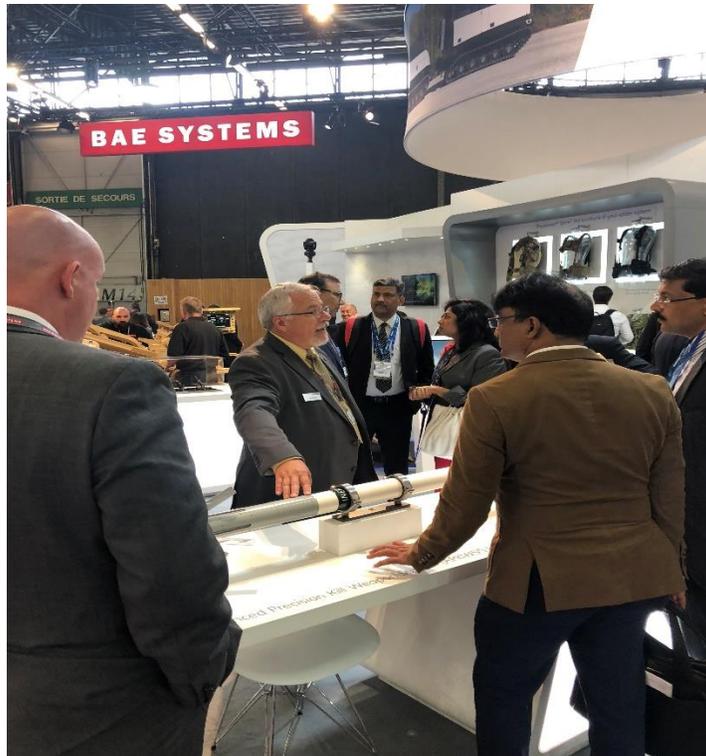
Key Highlights

- The delegation visited & met with various world class defence companies along with country pavilions e.g. Rafael Advanced Defence Systems, Airbus, BAE Systems, US Country Pavilion, UK country Pavilion, Spanish country pavilion etc.
- Discussed opportunities in defence sector for Indian market, especially in terms of co-development & co-partnership.
- Exchange of views on enhancing trade relations & technical collaborations with India.
- Develop synergies and nurturing the Ecosystem for the integration of SMES in the global supply chain of OEMs.
- Discussions on potential arrangements for commensurable development and production of defence equipment in India, including transfer of knowhow and technologies and reap the benefits thereafter.
- Our delegate company Ogive technologies signed NDA with Shilat Optronics Ltd. (Israel) & Bler Systems Ltd. (Israel) in Image processing & artificial intelligence for joint venture & distribution.



Delegation meeting with Rafael Advanced Defence Systems

From Left to Right: Ms. Mily J Saxena (CEO - Ogive Technology), Mr. Krishan Kumar Singh (Advisor - Asiatic Composite Limited), Mr. Sharad Tripathi (CEO - Fluidyn Consultancy Private Limited), Mr. Eli Hefets (Rafael Advanced Defence Systems), Mr. Pramod Jalan (CEO- Cams (India) Private Limited), Mr. Mahesh Kumar Kashiram Agrawal (Chairman & MD - Asiatic Colour Chem Ind. Ltd.), Ms. Taru Mahesh Agrawal (Chairman & MD - Orio Shanghai Colours Pvt. Ltd.), Mr. Amar Singh Chandel (Senior Assistant Director - FICCI), Mr. Sharadhi Chandra Babu (Chief Operating Officer And Head - Defence & Offsets - Axiscades Engineering Technologies Ltd)



Delegation meeting with BAE Systems



Delegation meeting with AIRBUS

Interactive session in Indian Embassy, Paris



From Left to Right: Mr. Pramod Janan (CEO- Cams (India) Private Limited), Mr. Kiran Baburao Jadhav (Chairman & MD - Accurate Industrial Controls Pvt. Ltd), Mr. Mahesh Kumar Kashiram Agrawal (Chairman & MD - Asiatic Colour Chem Ind. Ltd.), Mr. Manish Prabhat (Deputy Chief of Mission-Embassy of India, France), Mr. Amar Singh Chandel (Senior Assistant Director - FICCI), Ms. Taru Mahesh Agrawal (Chairman & MD - Orio Shanghai Colours Pvt. Ltd.), Ms. Mily J Saxena (CEO - Ogive Technology), Mr. Krishan Kumar Singh (Advisor - Asiatic Composite Limited)

- **Mr. Manish Prabhat**, Deputy Chief of Mission, Embassy of India, France hosted interactive session with Indian delegation & elucidated the historical relationship between India and France in strategic areas especially in Defence and security. He was very optimistic of deeper engagement of B2B interactions in the strategic sectors thereby taking this relationship to higher levels.